

Road Signs

January 2023



A publication for and about Road Machinery & Supplies Co. customers

RMSroadsigns.com



WENDLING QUARRIES INC.

Iowa-based company grows by building relationships with customers and employees

KOMATSU

A message from the CEO



Dear Valued Customer:



Mike Sill II

CONEXPO-CON/AGG — the largest equipment show in North America — is about to return. We're excited to learn about the latest innovations in machines and technology for the construction industry. If you've attended before, you understand the value of the show. If you haven't, we encourage you to check it out. This issue includes a preview of CONEXPO-CON/AGG that has information about where our manufacturing partners' exhibit spaces will be located.

As one of the leading manufacturers at CONEXPO-CON/AGG, Komatsu will showcase some of its most innovative machines and Smart Construction solutions. Inside, you will find an article about how you can save valuable time and money by uploading files remotely rather than driving to the job site, thanks to Smart Construction Remote.

Drones can also be a solid investment for your business. We can help you learn about using Komatsu's Smart Construction Drone to survey and measure your sites.

There are also articles that feature new products that can help your business increase production, including Komatsu's new HD1500-8E0 mechanical haul truck, 951-1 six-wheeled harvester, and PC230F-11 swing machine.

As always, if there is anything we can do for you, please feel free to contact one of our branch locations.

Sincerely,
Road Machinery & Supplies Co.

Mike Sill II, CEO

KOMATSU

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Wendling Quarries Inc.

Iowa-based aggregate company fuels growth through relationships and valuing employees



*Kaleb DiRico,
Vice President of
Operations*



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In a commodity-based industry, all companies work to provide customers with quality materials at a low price. What makes a company stand out in the industry, however, is identifying areas that can provide added value for their customers and mastering them. That's what has made Wendling Quarries Inc. a leader in the industry.

"It's easy to focus on the product and price, but we don't want to stop there," said Vice President of Operations Kaleb DiRico. "We believe that if we look out for our customers' best interests, that is going to help them be more successful. If they are more successful, they are going to do more business. That, in turn, helps us be more successful. It's what we call the outward mindset."

That philosophy has fueled Wendling Quarries' growth since it was purchased by Manatt's Inc. in 1987. The company currently

includes 50 quarry locations throughout Iowa and Illinois that produce an average of 4 million to 6 million tons of material annually for road construction projects, including both concrete and asphalt paving, county road maintenance, driveways, and rip rap.

Wendling Quarries knows that its continued growth will be defined by not only strengthening relationships with its customers, but also its employees. To do this, it has implemented a values-based leadership model — an outward-focused management concept — to help retain the employees who have been a vital part of the company's rise and attract talented people to help continue its trajectory.

DiRico, who joined Wendling Quarries in 2021, is one of the early success stories of the philosophy change.

"The values-based leadership model was a huge factor in my recruitment here," he noted. "It's more than some fancy words — we are really implementing and exhibiting the values of family, excellence and human potential."

DiRico added, "We want our employees to know that they are valued and have a great experience at work. If they are happy, that shows up in their interactions with our customers, it makes their family lives more enjoyable, and makes for a much better experience all around."

A true partner

Another area where Wendling Quarries values relationships is with its sales and service providers. That's why it turns to Road Machinery & Supplies Co. for Komatsu equipment and fleet maintenance. With about 25 pieces of Komatsu equipment in its fleet, there is a great deal of familiarity between the two companies.



▶ VIDEO

Resident Loader Operator Keith Knight uses a Komatsu WA480 wheel loader at Wendling Quarries' Robins, Iowa, location.



Wendling Quarries recently purchased two Komatsu HD405 rigid frame haul trucks for its CR South quarry in Cedar Rapids, Iowa. “The HD405s are efficient and have the power and braking ability to handle the inclines at our quarries. We are very happy with their performance so far,” said Vice President of Operations Kaleb DiRico.

“Just like we want our customers to see the added value we provide, we are looking for partners that do the same for us,” said DiRico. “Working with Road Machinery & Supplies Co. is great because we know we can rely on them to go above and beyond for us.”

This year provided a perfect example of that relationship. Wendling Quarries ordered an equipment package that included three Komatsu WA480 wheel loaders. The preexisting relationship between RMS, Komatsu and Wendling Quarries laid the groundwork for the order. When unforeseen circumstances caused a delay in delivery of some of the package, RMS was able to step up — reinforcing Wendling Quarries’ decision to go with RMS in the first place.

“One of the major reasons we went with RMS and Komatsu was the ability to deliver in 2022,” said DiRico. “However, the WA480s were delayed. It wasn’t RMS’ fault, but we weren’t going to get them when expected. RMS came to us with a rental solution to help fill the gaps until delivery. Being without those machines would have really had a negative impact on our bottom line, but RMS helped us reach our production goals.”

DiRico says that was just one of many examples of RMS going the extra mile.



Operator Darrell Peterson uses a Komatsu WA600 pit loader to load a Komatsu HD405 rigid frame haul truck. “I like the power of the WA600 and the efficiency of the transmission,” he said. “The cab is comfortable and has great visibility.”



“Anytime we need something, we know we can turn to our Territory Manager, Jeff White,” stated DiRico. “Recently, we had some questions on the crushing side of operation. We don’t have much crushing equipment from RMS, but RMS really stepped up to get us what we needed. Aggregate Sales Specialist John Miller and his team were fantastic to work with.”

Continued . . .



*Shawn Walsh,
Haul Truck Driver*

DiRico added, “On top of that, the service is great. It also helps that their brand-new Cedar Rapids shop is only a couple miles from our largest quarry, CR South. It’s extremely convenient. Through the years, RMS has delivered, and we feel like they are there for us.”

Comfort and performance

Many things go into the decision to purchase equipment, with productivity being at the top of the list. Wendling Quarries’ most recent equipment package included a Komatsu WA600 pit loader and two Komatsu HD405 rigid frame haul trucks in addition to the three WA480 wheel loaders.

“We are very happy with the Komatsu equipment,” said DiRico. “The WA600 matches

perfectly with the HD405s as it can fill them to capacity in three passes. It has the breakout power to dig into some tight shots and get to the material. The HD405s are efficient and have the power and braking ability to handle the inclines at our quarries.”

“The 405 is user-friendly, that’s for sure,” said Haul Truck Driver Shawn Walsh. “It’s got great power, and the braking is smoother. It’s just an overall better truck, honestly.”

Production numbers are a great reflection of the equipment’s value, but DiRico says that another metric has also solidified the purchase as a success — operator comfort.

“The best thing about it is that it’s quiet,” said Haul Truck Driver Zak Smith. “The cab is great, and it rides really smooth.”

“The cab keeps all the dust out,” added Walsh. “The air conditioner and heated seats are nice.”


“I get in the WA480 before 7 a.m., and I’m in it until 5 p.m.,” said Resident Loader Operator Keith Knight. “The ride is amazing. It’s very stable with the wide tires and base. It’s extremely easy to operate.”

“Our operators spend their whole day in the cabs of those machines, and we want them to be comfortable,” said DiRico. “It goes to the people-first mindset. We want our operators to be happy and be able to go home and enjoy their time with family.”

Transition and growth

Wendling Quarries truly is in a state of transition. In addition to implementing the values-based leadership model, there is also a management transition occurring as Tony Manatt is moving to the role of CEO, and Rob Manatt is filling Tony’s former role of President. The company believes these moves will position it for continued growth.

Another aspect of the transition is to continue to identify areas that Wendling Quarries can add value for its customers. To accomplish that, the focus will be on incorporating technology.

“We want to use technology to make our customers’ lives easier,” said DiRico. “We have a portal that shows how many tons are delivered and how much is still coming. We will continue to look for ways to expand our use of technology to help our customers be more efficient. There are a lot of exciting opportunities in that area.” 



RMS Territory Manager Jeff White meets with Wendling Quarries Crushing Superintendent Brian Paup. “We’ve always gotten great service from RMS, and now with their new Cedar Rapids shop so close to our CR South quarry it’s pretty convenient,” said Paup.



Wendling Quarries’ new Komatsu HD405 rigid frame haul trucks pass along the haul road at its CR South quarry in Cedar Rapids, Iowa.



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Glowing reviews

Baker Enterprises Inc. uses GOMACO GT3600 Extreme curb paver for unique trail

Walking, hiking and other recreational trails are common projects for most paving companies. However, every so often an opportunity comes along that stands out. That's exactly how Baker Enterprises Inc. ended up constructing Nathan's Mile, a 2-mile trail around a cornfield in Vinton, Iowa.

While the initial description didn't seem very unique, there was one element that was — the trail was intended to glow in the dark. It would also be the longest glow-in-the-dark concrete trail in the country.

When the bid for the project went public, Baker Enterprises knew it wanted the job.


"One thing for us that makes projects like this special is we take a lot of pride in our quality of work. We enjoy getting away from some of the other things and doing some local stuff for communities like this," said Baker Enterprises Owner Shawn Baker.

Baker Enterprises was equipped for this job thanks to its new GOMACO GT3600 Extreme curb machine.

"We bid on the project knowing we had the GOMACO GT3600, and we bought a sidewalk mold particularly to do this project," said Baker. "It was the first time we'd done 6-foot sidewalks, and RMS came out to help us retrofit the machine. Overall, it took us about four weeks to complete, and the 3600 worked great."

Baker Enterprises paved the concrete as it would any typical concrete trail. Then, it top-dressed the pathway with the special glow-in-the-dark stones that the city of Vinton provided, sprayed it with a cure compound, and covered it with plastic overnight. The next morning the crew power-washed the cure off to make it an exposed aggregate sidewalk with the glow-in-the-dark stones.

The project earned Baker Enterprises the Iowa Ready Mix Concrete Association's 2021 Excellence in Concrete Award for Innovative Concrete.

"Our concrete supplier for the project, Manatt's, put us up for the award," said Baker. "We were able to go to the ceremony to receive the award. It was very exciting, and a great thing for our company." 



Discover more at
RMSRoadSigns.com



Shawn Baker,
Owner



▶ VIDEO

This Baker Enterprises crew uses a GOMACO GT3600 Extreme curb paver to pour concrete while top-dressing the surface with glow-in-the-dark stones on the Nathan's Mile project in Vinton, Iowa.

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Breaking ground

New Rochester branch slated to open in spring of 2023

Road Machinery & Supplies Co. officially broke ground at the site of its newest branch location in Byron, Minn., on Wednesday, Sept. 7. RMS leaders were joined by Byron city officials and representatives from the project's general contractor AB Systems and DeCook Excavating to celebrate the occasion.

"Southeastern Minnesota is an exciting market for us not only because our market share is strong here, but also because it will enable us to continue to grow our aggregate initiative, which is very important to us," said RMS CEO Mike Sill II.

The Byron location is located at 101 Country Club Road on a 10-acre site outside of Rochester, Minn. The 15,000-square-foot facility will provide equipment sales, service and rental capabilities in addition to technology solutions and greater parts availability for customers in southeastern Minnesota.

It will feature four drive-through service bays, a dedicated wash bay, a parts warehouse, employee offices, and an equipment yard.

"This is the perfect location for RMS to plant down roots," said Byron Mayor Daryl Glassmaker. "This location will bring opportunities for local and regional construction operators, high-tech jobs, and training for high school students. The city is very excited to have RMS join our business community."

The Byron project is the latest in a series of expansions for RMS as it moved into a new branch in East Moline, Ill., in 2017 and opened a pair of brand-new facilities in Des Moines and Cedar Rapids, Iowa, in 2020. The Byron building will resemble the two latest Iowa facilities and is expected to open in spring of 2023. 



Discover more at
RMSRoadSigns.com

▶ VIDEO



Representatives from Road Machinery & Supplies Co., the city of Byron, general contractor AB Systems and DeCook Excavating perform the ceremonial groundbreaking at the site of the new Rochester branch in Byron, Minn.



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CONEXPO-CON/AGG

North America's largest construction trade show will return to Las Vegas with additional exhibit space, focus on latest industry innovations

North America's largest construction trade show is right around the corner. CONEXPO-CON/AGG will return to the Las Vegas Convention Center on March 14-18, 2023. Held every three years, it features the latest in innovation and equipment from all sectors of the industry.

In addition to the approximately 1,800 exhibitors spread across 2.7 million square feet of exhibit space, the show will also have more than 150 educational sessions that highlight the latest topics and industry trends. The sessions are grouped into tracks such as aggregates, asphalt, business best practices, earthmoving and site development, equipment management and maintenance, and more.

During the last show in 2020, construction of the new West Hall and adjacent Diamond Lot on the site of the old Gold Lot was underway, as was the Tesla-powered underground people mover called the LVCC Loop. Both projects are now completed, and CONEXPO-CON/AGG and the co-located International Fluid Power Exposition (IFPE) will make full use of them.

"AEM (Association of Equipment Manufacturers, a co-owner and operator of CONEXPO-CON/AGG) and our show committees of industry leaders are working

Continued . . .

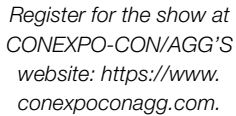


CONEXPO-CON/AGG gives attendees the opportunity to see and learn about the latest machinery and innovations in the construction industry. The experience includes the ability to climb inside of equipment and talk with industry experts.

Manufacturer	Booth Number
Allen	C20413
ASTEC	C30235 & D1200
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The LVCC Loop will transport attendees and make stops in the South Hall, the Central Hall and the Diamond Lot. Attendees can use the on-site shuttle service to get from the West Hall to the Festival Lot, which has the show's largest exhibits.

"We are excited to recognize the innovative construction products that are taking the industry to the next level," said Wuesthoff. "Exhibitors, large and small, have an opportunity to be recognized for driving ideas and developing products or services to advance the industry. This is an exciting addition to CONEXPO-CON/AGG and IFPE, and we strongly encourage exhibitors to enter."





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Increase productivity

Incorporate the right Smart Construction solutions by assessing your operations and goals



*Jason Anetsberger,
Director,
Customer Solutions*

Construction technology continues to play an ever-increasing role on today's job sites and in the office. Companies and their fleet managers can use technology from pre-bid to final closeout to help improve productivity, increase efficiency and reduce costs.

"If you are not using technology, you are being left behind," said Komatsu's Jason Anetsberger, Director, Customer Solutions. "When aftermarket GPS grading was introduced, it reduced the amount of time to get to grade. Intelligent machines now have it integrated, which is further reducing costs and increasing productivity because you don't have hardware on the machine that can get damaged or stolen, and you don't have to take time to put up and take down masts and cables."

Anetsberger noted that in addition to intelligent Machine Control (iMC) dozers and excavators, Komatsu's suite of Smart Construction solutions includes Smart Construction Dashboard, Design, Drone, Field and Remote.

While iMC machines help with excavation and earthmoving, the others assist with tracking production and progress, managing time, and remotely supporting field operations, including updating plans from the office directly to iMC machines.


"With the number of Smart Construction solutions we have, now is a great time to get connected," stated Anetsberger. "Adopting the right solution to give you maximum value involves assessing your operations and determining which ones are the right fit. Start with the low-hanging fruit that's going to bring you the fastest payback or reward."

As an example, Anetsberger said if you are not already using iMC machines, that may be a great starting point. With automatic features, they are proven to reduce staking, get you to grade faster, decrease material costs and help new operators become more effective faster.

What's your pain point?

"If you have iMC machines, the next step is determining your biggest pain point," commented Anetsberger. "Do you want faster, more accurate mapping and progress tracking? Do you want to move from 2D to 3D digital design files? Do you want to combine drone data with 3D design data to confirm quantities? Do you want better labor, machine and material cost tracking? Do you want to save time and fuel costs by remotely supporting operators without driving to the job? Do you want better fleet management? Maybe it's all of the above."

Anetsberger emphasized that Komatsu and its distributors have Smart Construction specialists that can help determine which solution is the best fit.

"We encourage anyone who wants improvement in their operations and bottom line to reach out for more information." 



In addition to intelligent Machine Control (iMC) excavators and dozers, Komatsu offers a suite of Smart Construction solutions to help you maximize job site and personnel tracking as well as use the data to make faster decisions on how to best utilize your assets. Smart Construction specialists can help you determine which are the best options for you.



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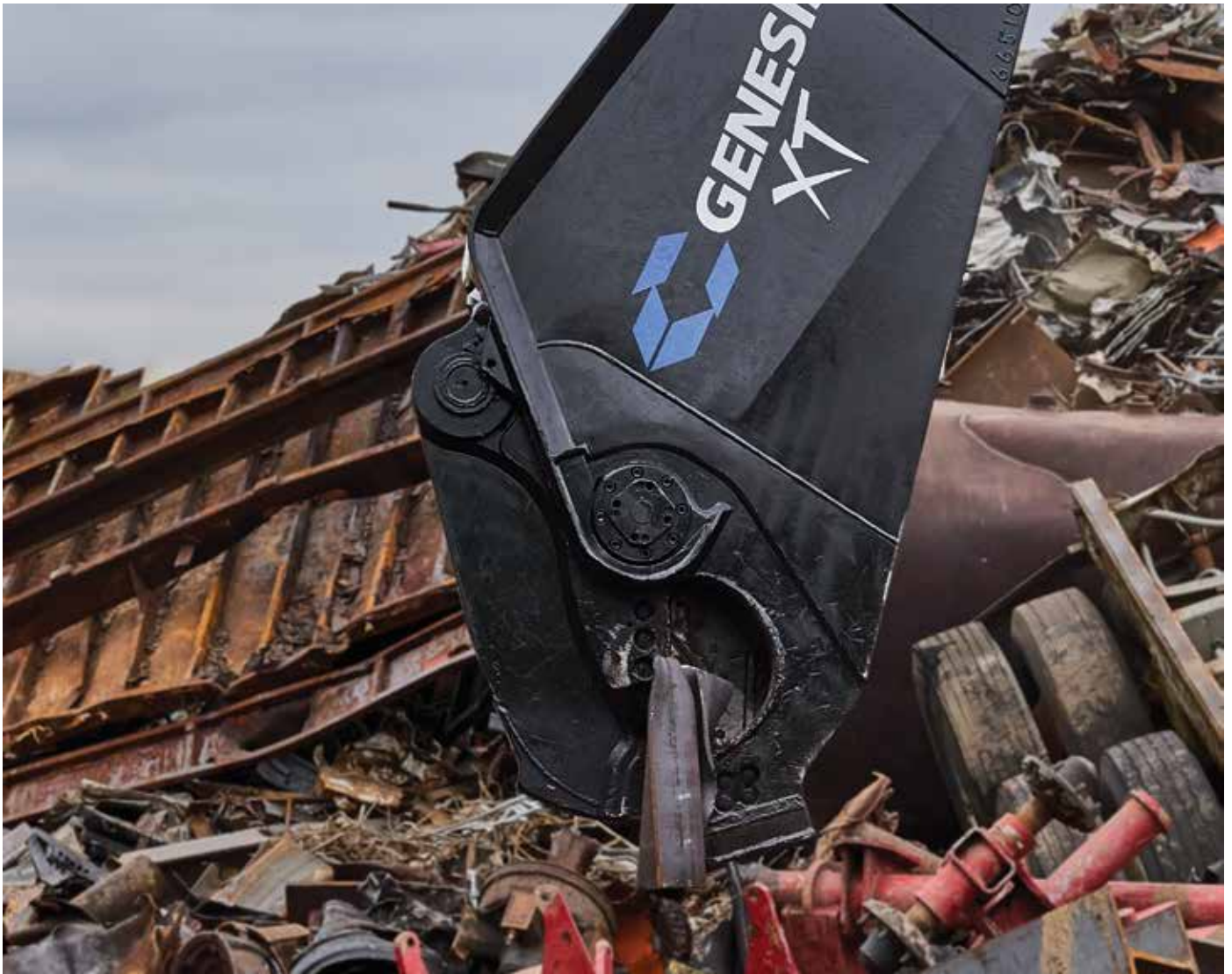
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Smart Construction Retrofit

Want grade control for your standard excavators? Here's a solution with an added bonus

If you have an excavator without GPS grade control, you may be missing out on time and costs savings. What if there was a new solution that reduces staking, surveying and over-digging and allows you to do it cost-effectively with an added bonus?

"The new Smart Construction Retrofit Kit gives customers who want an entry-level, indicate-only system a solid choice," according to Ron Schwieters, Senior Product Manager, iMC and Hardware, Komatsu. "It is three-dimensional, so operators get the advantage of seeing where they are on the project, as well as their relation to target elevation."

Multiple components make Smart Construction Retrofit highly accurate, Schwieters added. The kit includes four inertial measurement units (IMU) mounted on the bucket, arm, boom and frame of the excavator. Two GNSS antennas for GPS are on the rear. There are options to transfer design data to and from the Smart Construction Cloud.

"Users download our Smart Construction Pilot app from the Google Play Store, and use it with their connected device," Schwieters noted. "They can set audio alerts that will change tones the closer they get to finish grade. That, along with the visual representation on the app, helps keep operators from digging too deep, saves valuable time and lowers costs."

A key differentiator

Schwieters said that the added bonus of Komatsu's Smart Construction Retrofit Kit is a payload system.

"As you load the bucket, it weighs the material, and operators see that in real time," said Schwieters. "If you're loading trucks, that helps ensure you are putting the proper amount of tonnage in and not overloading or underloading. Typical aftermarket systems

don't offer that. It's a great feature for quarries, batch plants and construction projects to accurately monitor materials loaded onto trucks."

To remotely track progress, that information and production data can be sent to project managers and other stakeholders using other Smart Construction solutions. Design changes can be sent to the machine using the cloud.

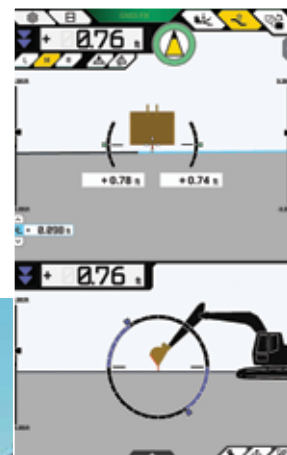
"The Smart Construction Retrofit Kit can be used with practically any brand or size of construction excavator," Schwieters noted. "Installation can be done easily by your distributor or dealer. We recommend you contact them for more information about this valuable solution." 



Watch the video



*Ron Schwieters,
Senior Product Manager,
iMC and Hardware,
Komatsu*



▶ VIDEO

The Smart Construction Retrofit Kit gives customers who want an entry-level, indicate-only system a solid choice. It is three-dimensional, so operators get the advantage of seeing where they are in relation to target elevation, and the payload system is an added bonus.



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Expand your fleet

Five ways drones can help reduce costs and increase efficiency on construction sites

As technology continues to change the construction industry, a potentially dynamic investment companies can make isn't iron on the ground, but a drone in the sky.

Drones are more accessible than ever with relatively affordable prices and simple operating controls, which make it possible for any organization to start drone operation.

If you're ready to expand your fleet, here are five ways drones can help reduce costs and increase efficiency on your job sites.

1. Streamline communications

Being able to streamline information and connect your entire staff can help increase your workplace and job site efficiency.

With a timeline function, drones can take photographs from the same coordinates during the duration of a project to provide a timelapse

of the progress. This can keep everyone up to date on the project's status.

"The drone technology allows us to have somebody go out and drone sites two to three times a week," said Greg Sutton, Vice President of Operations at Aspen Earthworks Inc. in Reno, Nev. "Even if I can't get out here and see what production has happened on a site, I still feel like I visited the job site through the drone technology."

2. Spend less time surveying

Depending on the site, conventional surveying can take days — with drones, it can take minutes.

"I think the greatest change after adopting drones or being exposed to drone usage is using the high accuracy survey grade data that they provide," said Jason Anetsberger,

Continued . . .



With a drone, a company can quickly and accurately collect objective data of its job site, and that information can be used to help increase productivity and efficiency in the field.

Director of Customer Solutions at Komatsu. “Instead of having to walk a site or drive a site to map it terrestrially, they can now fly the site in a much larger area, in much higher resolution, in much less time, and get a highly accurate survey of that terrain. It has opened a whole new world for contractors to extract value from utilizing a drone.”

A company can quickly and accurately collect objective data of its job site with a drone, and that information can be used to help increase productivity and efficiency in the field.

3. Get accurate material estimates

Having the incorrect number of materials for a project can waste time and money. On construction sites, drones can quickly provide a precise representation of the area, so you can get an accurate estimate of everything you will need for the project.

During a preconstruction flight, you can compare the real site to the engineer’s model, which allows you to fix any miscalculations. By correcting those errors, companies can quickly see a return on investment.

“We had a customer recently who realized they had to move 40,000 cubic yards more than what the engineer quantities were saying they needed to do at the beginning of the job,” said Jim Petry, Construction Project Modeler for Komatsu. “For them, that was a big revelation. That was the first time that they used a drone. They quickly found a lot of value in it. They can see where their cut and fills are on the site, where that is taking place, and if it’s a large site, they can make better decisions on equipment.”



Drones are more accessible than ever with relatively affordable prices and simple operating controls, which make it possible for any organization to start drone operation.

With more accurate measurements in the early stages of projects, companies can adjust their fleets accordingly to help increase production and have more precise data collection throughout the process.

“Komatsu’s Smart Construction Drone has enabled Aspen Earthworks to reach new levels,” said Aspen Earthworks President Ryan Dustin. “With day-by-day information, it’s enabled us to really dial in our estimating and our production rates that I believe have helped put us near the top of our market, and it was incredibly easy to get started. With that moment-by-moment information and real-time data, we can work with our project manager and superintendents to help us reorganize and redo the way we approach our dirt and utilities projects to increase efficacy.”

4. Connect clients to every site

You can also use drone technology to quickly and accurately connect beneficiaries to the job site, which can help save time, avoid future headaches, and secure repeat clients.

“With drones, you can give clients confidence that they’re getting the production that they’re paying for,” said Anetsberger. “That could help contractors secure future business. There’s more trust in that relationship if you’re feeding them near-real-time data or opening a digital twin, so they can follow alongside.”


Plus, drones can reduce the amount of time spent providing documentation for invoices.

“Instead of spending a day doing that conventionally, you’re doing the flight in just a few minutes and can accurately compare that against the last flight to be able to put their invoices forward and get paid as progress moves along,” said Petry.

5. Create dynamic marketing content

Aside from using drones for surveying, they can also be used to collect photographs and videos on job sites, or even at the office, that can be used for marketing, recruitment and public relations campaigns.

The maneuverability of drones can create dynamic photographs and videos that a person on the ground simply cannot easily replicate. Also, you don’t have to cut into your marketing budget for a camera.

While any drone can adequately survey, photograph and record a job site, Anetsberger and Petry recommend a robust model if you want high accuracy with good stability to get the most out of your investment. 

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PC490LCi-11

Proprietary iMC 2.0 promotes significant productivity gains and is now available on Komatsu PC490LCi-11 excavator

Designed to lessen the skills gap between new and experienced operators and help improve the bottom line for contractors, Komatsu's largest intelligent Machine Control (iMC) 2.0 excavator, the PC490LCi-11, offers sophisticated productivity-enhancing automation. An excellent match for excavation, trenching, slope work or fine grading, the PC490LCi-11 helps minimize over-excavation to empower operators to dig straight to grade quickly and accurately.

Built on Komatsu's iMC platform and developed with input from leading construction companies, iMC 2.0 offers additional new features.

Upgraded iMC monitor


A new 10.4-inch iMC monitor features increased memory capacity, processing speed and pinch-to-zoom functionality in a smaller lightweight package for improved performance and ease of use.



The PC490LCi-11 is Komatsu's largest intelligent Machine Control (iMC) 2.0 excavator. It's an excellent match for excavation, trenching, slope work or fine grading. New features include an upgraded iMC monitor and bucket angle hold control.

Bucket angle hold control

The new bucket angle hold control helps operators reach final grade with speed and precision. It automatically holds the bucket angle to the design surface during arm operation, enabling operators to perform finish grading using only arm input.

Both features build upon the semi-automatic functions that were part of the first generation of iMC excavators, including the ability to switch from manual to semi-automatic mode. The existing technology and new features can help increase production and efficiency while reducing costs. 



Discover more



Quick Specs

Model

PC490LCi-11

Net Horsepower

359 hp

Operating Weight

105,670-107,850 lbs.

Bucket Capacity

1.47-4.15 cu. yd.

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HD1500-8E0

Komatsu's new mechanical haul truck helps increase production at quarry, aggregate and mining operations, keeps operators comfortable

Does your operation need an efficient 150-ton haulage solution that can deliver performance on grade while providing energy-saving technologies to help achieve lower fuel consumption? Komatsu's rigid frame off-highway haul truck, the HD1500-8E0, is purpose-built for mining, quarry and aggregate applications.

Delivering performance with a 1,570-net-horsepower, Tier 4 Final Komatsu engine, the HD1500-8E0 helps drive high levels of productivity. It has a seven-speed, fully automatic transmission with two configurable reverse speeds. Komatsu's advanced transmission with an optimum modulation control system provides electronic shift control with automatic clutch modulation. Optimized clutch engagement at every gear provides smoother shifting without losing torque, which offers a comfortable ride and helps reduce material spillage.

To promote productivity and control the life cycle costs of the truck, an integrated payload meter manages the payload of each hauling cycle by analyzing production volume and the working conditions of the machine.

"When designing the HD1500-8E0, Komatsu's focus was improving performance and durability and helping reduce total cost of ownership," said Sebastian Witkowski, Product Manager, Komatsu. "In addition to best-in-class speed on grade, and downhill brake retarding performance, the truck has a host of new efficiency and operator environment technologies."

The HD1500-8E0 is equipped with hydraulic, wet, multiple-disc brakes on all four wheels that act as a highly responsive retarder, providing operators with confidence at higher speeds when traveling downhill. Operators can also control their downhill descent by setting a desired travel speed with the automatic retard speed control (ARSC), which applies the brake retarder to maintain the desired setting.

Easy maneuverability

With a tight turning radius of 36 feet, 9 inches, operators in the HD1500-8E0 can maneuver in and out of tight spaces when spotting to be loaded or positioning to dump. Komatsu's Traction Control System (KTCS) provides excellent control in loose or slippery haul road conditions by monitoring the rear wheels for slippage and automatically applying pressure to the independent wheel brake assemblies.

The redesigned cab features a seat heater and ventilator, and the hydropneumatic suspension gives operators the smooth and comfortable ride they need for long shifts. Designed with a convenient layout, the ergonomic cab is equipped with an air-suspension seat to help dampen vibrations, and the low-noise engine, fan clutch and cab sealing provide a quiet, low-decibel operating environment.



*Sebastian Witkowski,
Product Manager,
Komatsu*

Quick Specs

Model

HD1500-8E0

Net Horsepower

1,570 hp

Operating Weight

550,229 lbs.

Rated Payload

153.2 tons

Heaped Capacity

102 cu. yd.



Komatsu's new HD1500-8E0 mechanical haul truck delivers high performance with less fuel consumption than its predecessor. It is purpose-built to increase production and efficiency in multiple applications.

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Burns tabbed to lead RMS Rentals

Road Machinery & Supplies Co. has hired TJ Burns as General Manager of RMS Rentals. Burns comes to RMS Rentals after more than six years at United Rentals. Burns was most recently the Branch Manager at United Rentals, overseeing a four-state market from his Des Moines, Iowa, location.

"I am very excited to be at RMS Rentals," said Burns. "My career has been in equipment rentals. The opportunity to be here and combine that experience with a company that believes and invests in rentals was very appealing."

"RMS Rentals is a vital part of our organization, and it serves a very important and unique customer base," said Vice President of Sales & Product Support Joe Schmittlein. "Having TJ in place as General Manager will be a major asset for RMS Rentals. He has a keen understanding of what rentals customers need and has a track record of success. He will be a great addition to our family."

"We're excited to have TJ as a part of our team and look forward to his experience and leadership as we work to grow our RMS Rentals business," said President Russell Sheaffer. 



*TJ Burns,
General Manager,
RMS Rentals*


Vince Kasper moves to Territory Manager

Vince Kasper has accepted a position as Territory Manager for south central Minnesota. Kasper joined RMS this April in the Inside Sales position at the Savage, Minn., branch.

"I am extremely excited for the opportunity to grow the RMS customer base," said Kasper. "I look forward to serving our current customers and developing strong, long-lasting business relationships with new ones."

Kasper's move comes after a decision was made to split the southern Minnesota territory

among two territory managers. Previously the territory was handled by Jeff Bistodeau, who will now focus his efforts on southeast Minnesota and customers served by the new Rochester branch, which will open in spring of 2023.

"Adding Vince to our outside sales team is huge because now we can better serve customers in both areas. Southern Minnesota is a growing market, and our customers will really benefit from this decision," said Minnesota Sales Manager Curt Giles. 




*Vince Kasper,
Territory Manager,
RMS*

Sill named Director of Marketing and Technology

Abbey Sill has been named Director of Marketing and Technology. Sill, who has been with the company since 2019, most recently served as Corporate Strategy Manager. The move fills the position formerly held by Andy Schwandt, who left Road Machinery & Supplies Co. in November.

"I'm very excited about this new role and working with our marketing and technology teams," said Sill. "We have

some great teams in place there, and both are relatively new initiatives for RMS. I look forward to being a part of their growth and building on the solid foundations that are in place."

Sill also represents the fourth generation of the Sill family at RMS. Her great-grandfather, Michael M. Sill, opened RMS in 1926 in Duluth, Minn., and her father, Michael M. Sill II, is CEO today. 



*Abby Sill,
Director of Marketing
and Technology,
RMS*

951-1

New Komatsu six-wheeled harvester helps you harvest large hardwood trees



*Rob Warden,
Senior Product
Manager,
Komatsu*

If you work in the woods, you want to know that your machine will be productive, even on tough assignments. Best suited for large hardwood tree harvesting, Komatsu's 951-1 six-wheeled harvester has robust features such as a multifunction hydraulic system, a powerful yet efficient engine, and excellent cold-weather starting.

One of the largest harvesters on the market at 50,243 pounds, the heart of the 951-1 is a 287-net-horsepower engine that features an ideal mix of power, torque and fuel economy. Komatsu optimized the engine for low working speeds, including a broad powerband and high-torque backup for challenging operations.


Despite its size, the harvester has excellent maneuverability thanks to key drivetrain technologies such as the Comfort Bogie system with high ground clearance and enhanced traction.

"Like our other harvesters, the 951-1 features an auto-level cab to help keep it level, whether the machine is on flat ground or steep terrain," said Rob Warden, Senior Product Manager, Komatsu. "That keeps the operator comfortable and increases visibility during all operations, so they can be productive throughout their shift."

The 951-1 can also be paired with several high-performance Komatsu harvester heads to meet your specific needs. The most popular options for the 951-1 are the C144 and C164 carry-style heads as well as the S172 squeeze-style head. The C164 can handle trees with diameters of up to 36 inches.

Additional key features of the 951-1 harvester include:

- A three-pump hydraulic system that enables operators to perform multiple crane and head functions at the same time at full power, even when moving
- A powerful parallel crane with single control lever movement that extends the boom/arm on a parallel path and provides excellent lifting and slewing torque plus an industry-leading ± 180 -degree cab/crane rotation
- A special diesel heater system that heats the batteries, engine coolant, DEF (diesel exhaust fluid) and hydraulic oil to help ensure easy starting in cold conditions
- A spacious, automotive-quality cab that includes a large front window, an ergonomic seat, automatic climate control, sound-deadening measures, and heated and cooled meal storage
- An electrically operated engine hood and service points, so you rarely need to climb onto the machine for maintenance

"We encourage anyone who is interested to contact their Komatsu distributor and learn more," stated Warden. 

Quick Specs

Model
951-1

Net Horsepower
287 hp

Operating Weight
50,243 lbs.

Tractive Force
52,156 lbf.



Komatsu's 951-1 is one of the largest harvesters on the market at 50,243 pounds. Despite its size, the harvester has excellent maneuverability thanks to key drivetrain technologies such as the Comfort Bogie system with high ground clearance and enhanced traction.

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PC230F-11

Tackle demanding forestry processing environments with Komatsu's new swing machine

Your forestry crews need equipment that can deliver exceptional performance in difficult environments, control downtime and drive productivity. The robust design of Komatsu's new fuel-efficient PC230F-11 swing machine lets operators delimb, cut and stack.

Operators can more easily move large trees with the PC230F-11's powerful swing system and large swing circle. The machine has a reach of up to 29 feet and high maneuverability to help drive productivity. An extra-rugged exterior protects against falling limbs with a 1.26-inch-thick polycarbonate front window and metal designed to withstand demanding environments. Heavy-duty service undercover guards, thick rear compartment doors, and a right corner guard with a standard tree deflector help protect the processor.

Designed with a high and wide undercarriage, powerful swing motor and ability to withstand high-debris conditions, the PC230F-11 is backed by excellent service, easy access to parts and an industry-leading warranty. When operators are working in high-debris conditions, the wide-fin radiator is protected by heavy-duty forestry screens and a variable-pitch reversible fan that helps improve airflow.

Operators can quickly adjust to sudden changes in load weight without losing productivity with the Auto Power Max feature. It automatically senses the difference and reacts with a 7-second burst of additional horsepower to help pull the trees during the delimbing process.

More fuel efficient

To reduce operator fatigue, the PC230F-11 provides a quiet, comfortable work environment. Cabs are climate-controlled and equipped with Bluetooth technology. The cushioned air-suspension seat can be heated and cooled.

The PC230F-11 can achieve exceptional performance with low fuel consumption thanks to a powerful PC290LL-class-size, factory-installed Komatsu Tier 4 Final engine.

Plus, operators can spend more time on the job and less time refueling with the additional fuel storage on the PC230F-11. The tank is in the rear of the carrier and built into the counterweight, which delivers double the fuel capacity. Because the fuel tank was moved to the rear, there is a large tool storage area on the side for the operator to store an extra 5-gallon bucket of oil, extra chains and other tools.

Learn more about the PC230F-11 and other forestry products at <https://www.komatsu.com/en/products/forestry/>.



Discover more

Quick Specs

Model
PC230F-11

Net Horsepower
197 hp

Operating Weight
67,516 lbs.

Swing Torque
58,334 lbs.-ft.



Komatsu's new PC230F-11 processor features a powerful swing system and large swing circle. It has a reach of up to 29 feet and high maneuverability to help drive productivity.

My Komatsu

Get impactful visual analyses of telematics data from your mixed fleet in one convenient location



*Michael Carranza,
Manager,
Digital Experience,
Komatsu*

Simple steps to add non-Komatsu machines to My Komatsu

1. Get credentials from your OEM representative
2. Log into your My Komatsu account
3. Click on the My Fleet page
4. Enter your credentials under Manage Other OEM
5. Test the connection
6. Monitor your mixed fleet

“The information will show up the next morning, and you can start collecting data and utilizing the benefits of having all that key information in My Komatsu,” said Komatsu’s Michael Carranza, Manager, Digital Experience.


To get the most value from your telematics data, you need an efficient way to interpret it. What if you could monitor the health of your entire mixed-equipment fleet from one dashboard, receive maintenance alerts on your phone, and order parts without searching through manuals?

With Komatsu’s comprehensive digital hub, My Komatsu, you get easy-to-interpret visual analyses of data collected from numerous sources displayed on easy-to-read dashboards. My Komatsu can pull data from Komtrax and ISO API 15143-3 (AEMP 2.0) data from other OEMs (original equipment manufacturers). It can also provide powerful analytics to help you manage your fleet and drive your business without managing multiple IDs and passwords.

The system has been designed to make it easy to collect, visualize and monitor telematics data from Komatsu and non-Komatsu machines.

You can:

- Quickly view and manage data on one dashboard
- Receive maintenance alerts and order parts
- Troubleshoot to help minimize downtime
- Monitor for theft and unauthorized use
- Benchmark machine performance
- Track fuel consumption and manage fuel efficiency
- Access data anytime

“This allows customers to add telematics data from any manufacturer who is compliant with the ISO standard and see all their assets in one convenient place,” said Komatsu’s Michael Carranza, Manager, Digital Experience. “There are up to 25 key data points available such as location, hours, fuel consumption, idle time and production. My Komatsu is complimentary and so is access to this valuable data from other OEMs through My Komatsu. We recommend contacting your Komatsu dealer for assistance.” 



My Komatsu now lets you access telematics data from Komatsu and non-Komatsu machines. “There are up to 25 key data points available such as location, hours, fuel consumption, idle time and production,” said Komatsu’s Michael Carranza, Manager, Digital Experience.



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2018 KOMATSU PC240LC-11 Stk# 059738A, 2,562 Hrs., S/N: A22376 . . .
.....\$198,750



2018 KOMATSU D65PXI-18 Stk# 061599, 3,635 Hrs., Multi-shank ripper, GPS w/machine control \$261,300



2017 KOMATSU D61PXI-24 Stk# 061799, 4,066 Hrs., 6-way blade, Ripper valve, U/C at 60% \$220,200



2017 KOMATSU D39PX-24 Stk# 062342, 844 Hrs. \$115,000



2012 KOMATSU PC200LC-8 Stk# 060114, 6,601 Hrs., S/N: A90419 . . .
.....\$160,000



2021 ASTEC GT205S Stk# 059834, 882 Hrs., S/N: 214975 \$329,000



2015 KOMATSU PC170LC-10 Stk# 049742, 4,988 Hrs., S/N: 30070
.....\$109,500



2019 KOMATSU PC170LC-11 Stk# 062347, 2,009 Hrs., 9'6" Arm Hydraulics Coupler, Empire Bucket . . . \$137,800



2018 BOMAG BW211PDH-5 Stk# 061504, 1,220 Hrs., S/N: 01586111037, BW211PDH-5 84" Pad Foot \$119,500



2021 KOMATSU PC238USLC-11 Stk# 062351, 524 Hrs., 9'6" Arm with Piping, Hyd Coupler, Bucket \$285,000



2015 LEEBOY 8515C Stk# 051487, 3,782 Hrs., Kubota Tier 4i diesel engine, 8' - 15' paving width. . . . \$63,177



2019 KOMATSU PC290LC-11 Stk# 062132, 2,291 Hrs., S/N: K73050, 10'6" Arm, Hyd Coupler . . . \$234,500



2021 KOMATSU PC210LC-11 Stk# 062349, 454 Hrs., 9'7" Arm with Plumbing, Hydraulic Coupler \$223,780



2016 VOLVO SD75B Stk# 061142, 344 Hrs., S/N: VCESD75BC0S241131
.....\$79,500



2014 JLG 860SJ Stk# 029511, 2,962 Hrs., 4WD, S/N: 0300189748, Platform Height 86ft. \$77,899



BOMAG BC772RB Stk# 059063, 12,898 Hrs., S/N: 101570581048. . . .
.....\$69,500



2021 KOMATSU WA320-8 Stk# 061535, 617 Hrs., Pin on bucket, 2.8 CY \$179,500



2020 KOMATSU PC138USLC-11 Stk# 062345, 783 Hrs., 9'10" Arm With Hyd Piping, Hyd Coupler \$196,800



2018 KOMATSU D39PX-24 Stk# 062340, 2,271 Hrs. \$105,000



2018 MOROOKA MST800VD Stk# 045491, 407 Hrs., 129 HP, 5-ton Capacity, S/N: 80296 \$79,500



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2016 DEERE 803MH Stk# 060120, 7,645 Hrs., S/N: HFD288664.
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