

Road Signs

Fall 2025

A publication for and about Road Machinery & Supplies Co. customers

RMSroadsigns.com



Iowa Earth Works

Integrating latest in GPS technology fuels growth for Huxley, Iowa, company

KOMATSU

A message from the CEO



Mike Sill II

Dear valued customer:

We are continually seeking ways to help optimize your operations, and Komatsu's digital solutions are a great place to start. We offer an in-depth look at My Komatsu, Komatsu's comprehensive digital hub, which provides an easy way to collect, visualize and monitor machine information from both Komatsu and non-Komatsu equipment. It can help benefit your bottom line by providing time and cost savings.

The new Komatsu Supercoolant, which utilizes advanced POAT (phosphated organic acid technology) with corrosion inhibitors, can also help you reduce downtime and costs. The formula is designed to better protect machinery against the elements and premature failure. Read the article inside to learn more about this innovative product, which can be used in all Komatsu equipment and other all-makes equipment with Cummins engines.

If you are looking for wheel loaders built for increased productivity, operator comfort and ease of maintenance, Komatsu recently introduced its new WA475-11 and WA485-11 models. Both offer lower fuel consumption and more engine power compared to their predecessors.

Yard loader configurations designed to support higher productivity in aggregate applications are also available for both models.

Equipment showcases are a great way to gain firsthand experience with new machines, such as the WA475-11 and WA485-11, and learn from experts. You won't want to miss North America's largest trade show, CONEXPO-CON/AGG, which will take place March 3-7, 2026, in Las Vegas. It will arrive sooner than you think, but for now, you can check out a preview of the event in this issue. Be sure to visit Komatsu's booth at the show to see its latest solutions.

There are also several other valuable articles for you to enjoy, including customer success stories and additional product features, such as Komatsu's new PC220LC-12 and PC220LCi-12 excavators.

Finally, I would like to take this opportunity to let you know that 2026 will be Road Machinery & Supplies Co.'s 100th year of operation. While equipment and services have evolved over the years, the one constant has been our dedication to delivering equipment, service and technology solutions to our customers — and we will remain committed to that goal. Thank you for your trust and partnership for the last 100 years. This is a milestone we could not reach without you.

Sincerely,
Road Machinery & Supplies Co.

Mike Sill II, CEO

KOMATSU

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Iowa Earth Works

Integrating latest in GPS technology fuels growth for Huxley, Iowa, company



Joe Jensen,
Owner

Customer snapshot

Company: Iowa Earth Works

Location: Huxley, Iowa

Employees: 25

Established: 2017

Area of expertise: Road reconstruction

Komatsu equipment: IMC dozers ranging from a D39PXi to a D71PXi; PC360LCi-11 IMC excavator

Komatsu technology: Smart Construction solutions, including intelligent machine control (IMC), Field, Office and Remote



Maddi Jensen,
Office Manager

Starting a construction company requires a lot of things. Usually, one of the main components is a number of years in the industry. Iowa Earth Works (IEW) Owner Joe Jensen didn't have that. But what he lacked in experience, he made up with determination and passion.

He began his journey to one of central Iowa's fastest growing contractors as a high schooler mowing lawns in his hometown of Huxley, Iowa, in the 2010s. Then, mowing lawns turned into

landscaping and hardscapes while he was in college.

"I really liked running equipment, and it just kept getting bigger and bigger, and the opportunities kept coming," recalled Jensen. "My family was very supportive of my dream and encouraged me to go for it."

He started IEW in 2017 when the jobs — and equipment — started to get larger. Soon, small site development projects evolved into road reconstruction and other large-scale undertakings. Today, IEW has 25 employees and handles projects within a 60-mile radius of Huxley, which includes Des Moines, Waukee, Ankeny and Ames.

Leveling the field

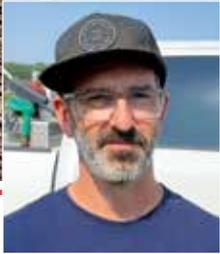
Jensen knew he needed an edge to help him complete jobs in Iowa's most competitive market quickly and efficiently. To do this, Jensen turned to Komatsu intelligent machine control (IMC) equipment from Road Machinery & Supplies Co. (RMS).

"We learned very quickly that we needed GPS and that the results were real," laughed Jensen. "After our first year, we purchased a pair of Komatsu D61PXi IMC dozers. The speed and precision of the integrated GPS really delivered results for us."

Now, the IEW fleet includes eight IMC dozers ranging from a D39PXi to a D71PXi.



Using a new Komatsu D71PXi-24 intelligent machine control (IMC) dozer, an Iowa Earth Works operator breaks ground on a project in Huxley, Iowa.



▶ VIDEO

Iowa Earth Works Foreman Pete Gumina uses a Komatsu PC360LCi-11 IMC excavator to precisely place riprap at the Sugar Creek project in West Des Moines, Iowa.

“The integration between Komatsu and Topcon — the grade control and machine interaction between the files, satellites and operators — is the smoothest we’ve found,” emphasized Jensen.

The production of the dozers paved the way for IMC excavators in the fleet.

“We started with the IMC dozers because technology pays off in just about every application,” explained Jensen. “With the excavators, we waited a little longer, but now we’re doing jobs where the GPS is absolutely essential. We can do a long stretch with excavators, and the dozer is just fine-tuning the crumbs behind.”

“The integration between Komatsu and Topcon — the grade control and machine interaction between the files, satellites and operators — is the smoothest we’ve found.”

*- Joe Jensen,
Owner,
Iowa Earth Works*

Another bonus of the machines is the level of accuracy IEW can complete on difficult projects without using any grade stakes.

“At the end of a project, we walk with the engineer, and we’re within a tenth of an inch. Without these machines, there’s no way you’re doing that,” acknowledged Jensen.

Roads to growth

One area that has spawned growth for IEW is road reconstruction projects.

“In addition to our construction fleet, we have eight dump trucks, so jobs that we can tie in

our equipment operators and drivers really make sense for us. Roadway jobs are perfect for that,” remarked Jensen.

This summer, IEW had its most visible project to date, a Department of Transportation job on Ankeny Boulevard in Ankeny, a large suburb north of Des Moines. On the three-phase project, IEW will be removing existing dirt and concrete, trucking in new material, and grading the site for paving.

“It’s one of the busiest streets in the heart of Ankeny, so it’s great visibility for us, and we were excited to get it,” said Jensen. “It’s complicated and high-profile, but it’s a key project for us.”

Jensen added with a laugh, “I’m not sure drivers are super excited to see us during construction, but when it’s done, it’s going to be a massive upgrade for the city and a project we can point to and be proud of.”

IMC on display

IEW’s project schedule isn’t limited to roadways. As it continues to grow, the company seeks out new and interesting projects that showcase its capabilities. Sugar Creek is a WRA (Wastewater Reclamation Authority) project in West Des Moines that does just that.

“We are widening the embankments of the existing creek and armoring them with riprap,” described Jensen. “We’re redirecting the creek within the channel to balance the flow through the section because there are homes and townhomes on either side in addition to trails.”

To complete the job, IEW is using a Komatsu PC360LCi-11 IMC excavator.



Watch the video

Continued . . .



Tim Morris,
Grading
Superintendent



Watch the video

“A lot of the banks were almost vertical, and now they are 3-to-1 slopes,” noted Jensen. “We were able to do the job so much faster with the GPS technology because we were always on grade. It’s very complicated, but the files have all the rock toes, weirs and riffing within the channel itself, and the operators were able to go dig it out without a stake and still meet all the water calculations and flows. Without the PC360LCi, it would have taken us multiple, multiple more hours to complete.”

Foreman Pete Gumina commented, “I could see all the mapping of the job on my screen and also the rock placements. This is great because it allows me to be precise, especially with the in-water features. With a standard excavator, it would have taken a substantial amount of more time.”

Trusted partner

As IEW added technologically advanced equipment to its fleet, Jensen knew that

understanding the best ways to utilize it was key to realizing all its benefits. RMS Territory Manager and Technology Solutions Expert (TSE) Tyler Sherrill was there to ensure that the IEW was able to hit the ground running.

“From sales to training, Tyler has been tremendous in getting our fleet to where it is today,” declared Jensen. “Any time we have an issue, we call him, and he answers. With the IMC machines, he can even remote into the machine and solve any issues we may have. It’s a great feature.”

IEW took the next step in advancing its fleet this summer as it added some of Komatsu’s Smart Construction solutions, including Remote, which enables IEW to remote into its IMC monitors, download project files, help its operators and more.

IEW also added Smart Construction Field and Office for project management.

“It helps keep track of each jobsite, so we have better reporting, and it helps us work more efficiently,” elaborated Grading Superintendent Tim Morris, who heads the company’s GPS technology. “Everything associated with the job from hours to material is in there, and it’s user-friendly. RMS has done a great job of helping learn the program and get familiarized with it.”

It’s the latest example of the partnership between RMS and IEW.

“I really like to try and stick with one brand,” stated Jensen. “I really like the integrated GPS that Komatsu intelligent machines have. Through support and technology, RMS has done a great job of keeping us in Komatsu equipment.”

Continued growth

Growth has come relatively quickly for Jensen and IEW. Future growth and expansion aren’t explicit goals, but the trajectory of the company makes it a safe bet that both will happen sooner than later.

“Our sweet spot is the half-million to \$1 million jobs. We can be on a job for a good amount of time, and our crews can stay local,” said Jensen. “Ideally, we would like to stay in that range. Our main goal is to keep our employees happy and be the best we can be in our industry. We want to do things better every day and be known as the guys who will do the job right.” 

**The opinions expressed here are based on the customer’s specific experience. Results may vary.*

By the numbers

- 60-mile working radius around Huxley, Iowa
- \$500,000 to \$1 million preferred project range



▶ VIDEO

Road Machinery & Supplies Co. Territory Manager Tyler Sherrill checks IEW’s Komatsu D61PXi-24 IMC dozer with a Topcon rover at the Ankeny Boulevard project in Ankeny, Iowa.



An Iowa Earth Works operator uses a Komatsu D61PXi-24 IMC dozer to fine grade a 3-to-1 slope at Sugar Creek in West Des Moines, Iowa.

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Sold and Supported by Road Machinery & Supplies Co.

In the swing of things

Customer Appreciation Golf Outings give opportunities for fun and friendship

Road Machinery & Supplies Co. hosted its annual Customer Appreciation Golf Outings this summer in Iowa and Minnesota. Iowa customers were invited to Blue Top Ridge at Riverside Casino & Golf Resort in Riverside on July 17, and Minnesota customers were hosted at The Meadows at Mystic Lake in Prior Lake. In total, 225 employees, manufacturers and customers participated.

“These two days really help with growing the relationships between us and our customers.”

*- Ben Schmidlein,
Vice President of Sales,
RMS*

“These events are two dates on the calendar we look forward to every year,” said Vice President of Sales Ben Schmidlein. “They give us the chance to hang out and spend time with our customers away from the jobsite. These two days really

help with growing the relationships between us and our customers.”

Each event featured an 18-hole best shot tournament, hole competitions and prizes, and dinner.

“Customers have these events circled on their calendars, and they talk to us about it all year,” said Sales Manager Luther Braun. “It’s a great time every year. We put a lot of thought and effort into making it a premier event each summer.”

The golf outings are also an opportunity for RMS’ manufacturers to meet with customers as well.

“These events wouldn’t be as great as they are without our employees putting in time in the planning and assistance from our manufacturers,” said Schmidlein. “Komatsu, Epiroc, Astec, NPK, Genesis, Werk-Brau and Antraquip all contributed and attended an event this year, which really puts these outings over the top.” 



*Ben Schmidlein,
Vice President of Sales,
RMS*



*Luther Braun,
Sales Manager,
RMS*



Watch the video

More than 225 customers, employees and vendors attended the Iowa and Minnesota Customer Appreciation Golf Outings this year.



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Discover more ► komatsu.com/imc

KOMATSU

“My favorite dozer”

Komatsu D71PX dozer helps golf course shaper bring designs to life

When you step up to the tee box at your favorite golf course, you’ll notice an array of slopes, hazards and other unique design elements elegantly combined to create a memorable experience. However, the perfectly manicured landscape you see required a lot of thought, revision and precision to create.

That’s Joe Vivo’s specialty.

“We do have plans when we start, but I have the freedom to shape and create the contours to best fit the layout of the hole,” stated Golf Course Builder Joe Vivo. “Getting the vision the designer wants into my head and laid out in real life is the funnest thing I do.”

When a course is complete, the final product varies quite a bit from the original design.

“I can’t tell you the pleasure I get going into that dozer every day and knowing I’m going to have a good time. It’s work, but I have fun. It’s by far my favorite dozer.”

*- Joe Vivo,
Golf Course Builder*

“Sometimes a bunker or a water hazard in the original plans doesn’t make sense after we start building,” Vivo explained. “Once I get cutting, I can see how the hole should play, and I just kind of go with what makes the most sense. The plans change weekly, and we do it all manually by feel, without GPS.”

This summer, Vivo was hired by Jackson Kahn Design for the renovation of Wayzata Country Club’s course in Wayzata, Minn. When Vivo was asked what machine he wanted for the job, his answer was easy:

a Komatsu dozer, which was rented from Road Machinery & Supplies Co.

“I always request Komatsu, and the D71PX is perfect for what we’re doing,” said Vivo. “I’m doing contours and tight little bunkers. I can get into all the moves and positions I need to — dropping in and coming out, getting over the mound, and making the swales — in one pass. The dozer just has the power to push the dirt I need to and that finesse to get through those contours. Other brands can’t do that.”

For Vivo, the D71 enhances the enjoyment he gets from doing his job.

“You get in the cab and it’s like — boom — cruise control. It holds its line so well,” he commented. “I can’t tell you the pleasure I get going into that dozer every day and knowing I’m going to have a good time. It’s work, but I have fun. It’s by far my favorite dozer.” 



*Joe Vivo,
Golf Course Builder*



Watch the video



▶ VIDEO

Using a Komatsu D71PX dozer, Joe Vivo carves out a fairway during a renovation at Wayzata Country Club in Wayzata., Minn., for Jackson Kahn Design.

The next level of innovation

CONEXPO-CON/AGG will return to Las Vegas with new features slated for North America's largest construction trade show

CONEXPO-CON/AGG will return to the Las Vegas Convention Center from March 3 to 7, 2026, introducing new features and innovations to the triennial event, which is the largest construction trade show in North America. The 2023 show set an attendee record with more than 139,000 from 133 countries. Over 2,400 exhibitors participated, spread across 3 million square feet of exhibit space.

“The continued growth and success of CONEXPO-CON/AGG has set a new benchmark for the industry,” said CONEXPO-CON/AGG Show Director Dana Wuesthoff. “Building on this momentum, we will deliver an even more impactful event in 2026, continuing to

provide unparalleled opportunities for networking, education and highlighting the latest innovations in the construction industry. We are especially excited to create new experiences and features for both attendees and exhibitors.”

New in 2026

Ground Breakers stage: The keynote stage will highlight the global contributions of the construction industry and bring focus to critical industry topics.

Key topics include:

- Innovation in construction technology and practices
- Public policy impacting the industry



North America's largest construction trade show, CONEXPO-CON/AGG, will return to the Las Vegas Convention Center March 3-7, 2026.



2,000 exhibitors are expected at CONEXPO-CON/AGG 2026, including Komatsu.

- Workforce development and addressing labor challenges
- Sustainability and environmental responsibility
- Mental health and well-being in the construction sector

EmpowerHER workshop: During Women in Construction Week 2026, the EmpowerHER workshop will be a special event dedicated to addressing the unique challenges and opportunities women face in the construction industry.

This program includes:

- Networking events fostering connections and community among women in the construction industry
- Peer-led panel discussions and keynote presentations featuring industry leaders and experts
- Sponsorship opportunities to support and promote women-focused initiatives

Small Business workshop: This recognizes the vital role of small businesses in the construction sector, addressing the unique challenges faced by small business owners.

It will provide:

- Networking events to build valuable connections for small businesses
- Best practices and practical tools that can be implemented immediately
- Sponsorship opportunities to support small business success

Shop Talks and Walks workshop: This maintenance-focused program is designed to provide attendees with practical solutions for everyday challenges.

This program will feature:

- Special events focused on preventive maintenance, equipment efficiency and increasing uptime
- Educational opportunities focused on providing attendees with the tools to solve real-world challenges

Visit Komatsu

Komatsu is expected to have a large booth in the West Hall (W41945) and welcomes all to take an up-close look at its latest products, designed to help improve your operation. Meet with Komatsu experts to learn more about the equipment, Smart Construction solutions and services offered. 

CONEXPO-CON/AGG in focus

Held every three years, CONEXPO-CON/AGG showcases the latest equipment, products, services, and technologies for the construction industry, along with industry-leading education. For more information, visit <https://www.conexpoconagg.com>.

When: March 3-7, 2026

Where: Las Vegas Convention Center

Expected exhibit space: 2.9 million square feet

Expected exhibitors: 2,000

Education sessions: 150

Precision Utilities

Komatsu utility excavators allow Twin Cities contractor to be efficient and productive



Dan Lipe,
Owner

Finding the right machine to fit your company’s needs is imperative to working efficiently and productively. For Precision Utilities, those machines are Komatsu PC88MR and PC138USLC compact excavators.

“We do a ton of work in the roads, and we purchased them because they have the rubber tracks,” said Owner Dan Lipe. “They are fantastic for what we do.”

Precision Utilities specializes in utility installation and repair, and a high number of its projects are emergency services. The compact footprint of the excavators allows the company to quickly get to a job and get to work in any condition.

“We’re not moving hundreds of yards of dirt; we’re precisely digging a hole,”

explained Lipe. “With these smaller machines, we can still pick our trench boxes with them, set them in the hole, and safely dig inside the trench boxes.”

“We’re not moving hundreds of yards of dirt; we’re precisely digging a hole. With these smaller machines, we can still pick our trench boxes with them, set them in the hole, and safely dig inside the trench boxes.”

*- Dan Lipe,
Owner,
Precision Utilities*



Watch the video

The size of the excavators is also an advantage for operators when it comes to avoiding potential hazards on their jobsites.

Lipe noted, “90% of our jobs are in roads. We have overhead utilities we need to avoid, underground utilities that we have to work around, and traffic.”

Trusted partner

When Lipe started Precision Utilities, he needed equipment — what he got was a partner he could rely on with Road Machinery & Supplies Co. Territory Manager Ryan Miller.

“In our line of work, we are working when it’s 20 degrees below zero some cases,” stated Lipe. “It’s nice to know that if any problems come up, I can call RMS, and they will make it right.”

Lipe added, “We aren’t a big company that’s buying millions of dollars in equipment each year, so it’s nice as a small company to feel like RMS prioritizes us and cares about the small customers.”



▶ VIDEO

Using a Komatsu PC138USLC-11 excavator, a Precision Utilities operator digs at a utility repair project in Golden Valley, Minn.

**The opinions expressed here are based on the customer’s specific experience. Results may vary.*



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Learn more at rmsequipment.com.



The new features of the GXT EVO are available on select models with more models evolving soon.



PC220LC-12 and PC220LCi-12

Next-generation Komatsu excavators deliver greater comfort, performance and smart technology for today's hard-working operators

Komatsu's new PC220LC-12 and PC220LCi-12 excavators are built for contractors who want more than just power. Delivering the most comfortable and advanced excavator work environment Komatsu has ever created, the PC220LC-12 and PC220LCi-12 are operator-first machines that blend performance, comfort and smart technology to help boost productivity, shift after shift.

From the ground up, these 21- to 24-ton-class excavators have been reimagined and engineered around a simple premise — empower operators and you'll power productivity on your jobsite. The cab offers 28% more space, 30% more legroom, improved visibility, reduced noise and vibration, and a high-quality heated air-suspension seat. The new 8-inch HD monitor puts machine data, controls and customization options at an operator's fingertips.

Performance gains back up the comfort. A new electronically controlled hydraulic system and high-output engine help deliver an up to 8% increase in digging force, up to 7% more lift capacity and up to 20% cost reduction in fuel than the previous Komatsu PC210LC-11 model. The new P plus mode boosts workload productivity by up to 18%.

Advanced tech and safety

While the PC220LC-12 has some integrated baseline smart technology, such as 2D machine control, contractors looking for next-level capabilities can step up to the Komatsu PC220LCi-12, which adds intelligent machine control (IMC) 3.0, Komatsu's latest smart technology.

Automated features on the PC220LCi-12, such as auto grade assist, auto stop control, bucket angle hold, compaction control, minimum distance control, auto swing and payload monitoring, help reduce operator workload while improving accuracy and boosting productivity. 3D boundary

control is the first OEM factory-integrated feature of its kind in the construction industry. It's a unique technology that helps operators work efficiently across the entire jobsite by remembering multiple restriction zones specific to each work area. Auto-swing with travel stop functionality is also an industry first for excavators.

To promote zero harm, these excavators have features like rollover avoidance, KomVision 360-degree camera coverage, object detection, automatic deceleration controls, seat belt reminders and more. Maintenance is simplified with ground-level service points and extended replacement intervals, helping reduce maintenance costs by up to 20%.

By empowering operators with enhanced comfort, cutting-edge technology and customizable features, the Komatsu PC220LC-12 and PC220LCi-12 excavators represent the next step forward for contractors seeking to maximize productivity and reduce total cost of ownership. 

**All percentage claims are based on a comparison to the previous PC210LC-11 model. Reductions in maintenance costs are due to longer replacement intervals for hydraulic oil and oil filters and longer cleaning intervals for the particulate filter.*



Komatsu's new PC220LC-12 excavator and PC220LCi intelligent machine control (IMC) 3.0 excavator are ideal for residential and commercial contractors.



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WA475-11 and WA485-11

Komatsu's new wheel loaders are built for increased productivity, operator comfort and ease of maintenance

Komatsu's new versatile WA475-11 and WA485-11 wheel loader models are designed to move material efficiently and effectively, helping to increase productivity while providing improved operator comfort and easy maintenance. Sharp focus has been put on reducing total cost of ownership (TCO).

The WA485-11 offers up to 12% lower fuel consumption, 21% more engine power and 13% faster climbing speed than its predecessor, the WA480-8. The WA475-11 provides up to 7% lower fuel consumption, 18% higher engine power and 40% greater climbing speed than the WA475-10.

Both loaders now include Komatsu Hydraulic Mechanical Transmission (KHMT) engineered for improved fuel efficiency and productivity. Operators will appreciate the large, comfortable four-pillar cab, angle feedback joystick steering and independent work control to help reduce fatigue on long operating days. The new wheel loaders also feature standard rear object detection and a deluxe LED light package to promote enhanced jobsite safety.

"In designing the WA475-11 and WA485-11, we focused on what truly matters to our customers based on years of direct customer feedback — efficiency, power, safety and operator comfort. These wheel loaders build on proven performance of previous models with innovative advancements designed to enhance productivity," said Bruce Boebel, Director of Products and Service, Komatsu. "We're excited to introduce these machines and put them to use for our aggregate customers and beyond."

Both models offer yard loader configurations that include additional stability features such as a larger bucket, wide low-profile tires and additional counterweight designed to support higher productivity in aggregate applications. 

Quick specs

Model	Horsepower	Operating weight	Bucket capacity
WA475-11	343 HP	54,542-60,197 lbs.	5.5-6.3 yd ³
WA485-11	362 HP	61,432-64,997 lbs.	6.4-7.2 yd ³



Komatsu's new WA485-11 offers a range of new productivity and efficiency features.

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Tax advantage

Bonus depreciation returns to 100%

The One Big Beautiful Bill Act (OBBBA) has restored 100% bonus depreciation for qualified property placed in service after Jan. 19, 2025, provided that it is acquired under a binding written contract executed on or after that date.¹

This reinstated 100% bonus depreciation encourages businesses to invest in capital improvements by providing a full tax deduction in the first year the asset is placed in service. However, the eligibility depends on the execution date of the purchase agreement — contracts signed prior to Jan. 19, 2025, are only eligible for 40% bonus depreciation, even if the asset is placed in service later in the year.²

Higher amounts for Section 179

One key advantage of bonus depreciation is that it has no cap on the amount that can be deducted. Businesses can also combine bonus depreciation with Section 179 expensing, another powerful tax-saving tool, although Section 179 does include an annual limit. Section 179 may be particularly useful for smaller capital equipment purchases such as machinery or software. 

This article is intended for informational purposes only. For guidance specific to your business, consult a tax advisor.

1. <https://kahnlitwin.com/blogs/tax-blog/big-beautiful-bill-act-restores-100-bonus-depreciation-what-businesses-need-to-know-for-2025>
2. <https://mavencostseg.com/100-bonus-depreciation-is-back-for-good/>



Eligible new and used equipment purchased and placed into service after Jan. 19, 2025, may qualify for 100% bonus depreciation if the sales contract was signed on or after Jan. 19, 2025.

Purpose-built forestry machine

New TimberPro TN230D log loader engineered for enhanced productivity and operator needs

Quick specs

Model
TimberPro TN230D

Horsepower
197 HP

Reach
36 feet

Swing torque
58,224 foot-pounds

Based on customer feedback, Komatsu has introduced its new TimberPro TN230D log loader that was built from the ground up and carefully engineered to help drive productivity and provide additional operator benefits.

The 197-horsepower TN230D offers a 36-foot reach and 58,224 foot-pounds of swing torque. It also features Power Max, which temporarily increases engine horsepower and hydraulic flow to support tough forestry tasks.

The TimberPro TN230D is built with proven, high-quality Komatsu components. Its hydraulic system, powertrain, control valve and interior components are designed and manufactured in-house to help confirm performance and quality control.

The TN230D is the first machine in its class segment to feature dual service platforms with electrically actuated platforms on the left and right sides, offering enhanced access for service and cleaning.

Numerous benefits

New benefits include easy access via a large, rear-entry cab with service walkways and safety railings, premium heated and cooled seats with adjustable armrests, an elevated cabin with large windows and a front-view camera to enhance visibility, LED lights, and a large overhead skylight.

“We know how demanding forestry environments are—the tough work requires equipment capable of standing up to the job,” said Kyle Kovach, Product Planning Manager. “When we set out to develop a new log loader, we gathered feedback on customer needs then unleashed a team of talented engineers to design this product from the ground up. The result merges quality components with the latest technology to offer a range of productivity, safety and comfort benefits.” 



The new TimberPro TN230D log loader merges quality components with the latest technology.

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Conor McCue hired as Vice President of Mining

Conor McCue has been named Vice President of Mining for Road Machinery & Supplies Co. McCue brings 21 years of experience at Cleveland-Cliffs Inc., where he held operations, maintenance and management roles across four of its mine sites. Most recently, he served as Operations Manager, overseeing the Minorca Mine.

“His deep knowledge of the mining industry on the Iron Range and his proven leadership make him an outstanding addition to our team,” said President Russell Sheaffer.

This news coincides with Vice President of Northern Operations Jon Anderson’s retirement in August. 



*Conor McCue,
Vice President of Mining,
RMS*

Justina Soller named Sales and Rentals Manager

Justina Soller has been promoted to the role of Sales and Rentals Manager. The position is a combination of the Rentals Manager role she previously held with the added oversight of sales at RMS Rentals.

Soller joined Road Machinery & Supplies Co. in 2021 as Rentals Manager. In 2024, RMS Rentals came under her purview as well. The addition of sales for RMS Rentals to her duties

unites the full scope of RMS’ rental business in a singular focus, which allows for customers to get equipment solutions more efficiently.

“I have worked closely with Territory Managers since I started at RMS, so there is a lot of familiarity there. My goal is to give the RMS Rentals Territory Managers the tools and support they need to support their customers and be trusted solutions providers,” said Soller. 



*Justina Soller,
Sales and Rentals Manager,
RMS*

U.S. Shoring to offer trench and shoring products in Iowa and Minnesota

To expand product offerings and provide more well-rounded solutions to customers, Road Machinery & Supplies Co. will now offer trenching, shoring and underground safety products, including the Pacific Shoring brand, to the Minnesota and Iowa markets.

Pacific Shoring is an industry leader in trench boxes and other trench safety equipment. U.S. Shoring & Equipment, a Road Machinery & Supplies Co. Family Company, has represented brands such as Barbco, Pacific Shoring, Pit Boss, and other trenching and shoring products for several years and will continue to do so from its Euless, Texas, location.

“Carrying more well-rounded solutions to customers, Road Machinery & Supplies Co. will now offer trenching, shoring and underground safety products that allow us to meet a recurring need of our customers with a high-quality product. Additionally, with U.S. Shoring’s longstanding history in the industry, we have built-in experience that we can lean on for our sales and service teams when it comes to training and general knowledge,” said TJ Burns, General Manager, Rentals.

Inventory for these products will be located at RMS’ Savage, Minn., location, which is centrally located within the territory. 

Mesabi Metallics chooses RMS for equipment package

Road Machinery & Supplies Co. has been selected as the chief distributor for mining equipment, service and parts for Mesabi Metallics’ new taconite mine on the Iron Range. The package includes Komatsu

ultra-class, 400-ton 980E haul trucks and a Komatsu PC7000 electric shovel as well as other support equipment. Additionally, RMS will provide service and parts for the life cycle of the machines. 

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Telematics data

My Komatsu gives you an easy way to collect, view and monitor machine information from Komatsu and non-Komatsu equipment

Telematics data can help drive results for business operations, but only when it's collected and analyzed efficiently. My Komatsu, Komatsu's comprehensive digital hub, analyzes telematics data from your on-machine technology — including Komtrax, Komtrax Plus and ISO API 15143-3 (AEMP 2.0) data from other OEMs — and displays it on easy-to-read dashboards. With My Komatsu, you can access data that's generated by Komatsu and non-Komatsu equipment anytime, from anywhere.

My Komatsu minimizes your logins and helps you see your data all in one place. ISO integration and analytics are included as standard features with your registration. ISO API 15143-3 (AEMP 2.0) computer code allows fleet managers to integrate new digital telematics data into existing fleet management systems, letting you see your complete fleet, pull operation reports and set alerts.

"It's a huge benefit in time and cost savings that you can monitor an entire fleet on a single platform, regardless of OEM," said Tommy Hergenreder, North American Manager, Digital Product, Komatsu. "Another is that Komatsu doesn't charge for connecting other APIs, which some OEMs do. Currently, there is a long list of other manufacturers that you can get API credentials for, and it's growing all the time."

Komtrax data flows to Komtrax storage, while ISO 15143-3 (AEMP 2.0) facilitates the extraction and raw data to your choice of database. My Komatsu connects telematics data from all machines or accesses it through monitoring and analysis services to create powerful analytics dashboard views.

Benefit your bottom line

With My Komatsu, you can:

- Get actionable information to monitor machines and help guide decisions
- Quickly view and manage data on one dashboard
- Receive maintenance alerts and order parts
- Troubleshoot to minimize downtime
- Monitor for theft and unauthorized use
- Benchmark machine performance
- Track fuel consumption and manage fuel efficiency

Available data points with My Komatsu vary by OEM and machine applications, but they generally include last known location, engine status, cumulative operating hours and more.

"One API credential from the OEM covers all of that manufacturer's machines that you may have and want to input into your My Fleet page on My Komatsu," said Andrew Casey, Digital Solutions Analyst, Komatsu. "This is a very cost-effective, convenient solution to managing a mixed fleet without any additional cost to implement My Komatsu." 



My Komatsu minimizes logins and displays your data all in one place.

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Advanced formula with phosphates

Komatsu Supercoolant helps provide better protection against corrosion and a longer life to reduce downtime and costs

Your equipment can face a range of temperature extremes. Without proper protection against high heat and extreme cold, corrosion could occur in the engine, which leads to performance issues. The new Komatsu Supercoolant delivers a formula designed to better protect components against the elements and premature failure.

Komatsu Supercoolant uses advanced POAT (phosphated organic acid technology) with corrosion inhibitors. The new formula has been certified for use in Cummins heavy-duty diesel engines and meets CES 14603 standards. This means it can be used in all Komatsu equipment and other all-makes equipment with Cummins engines.

“The new Komatsu-specific formula adds phosphates that provide extra protection for components against corrosion,” explained Tony Laskero, Komatsu’s Senior Manager of Aftermarket. “That protection helps ensure long life and that components don’t prematurely wear.”

In addition to better protection, the new Komatsu Supercoolant formula has a longer replacement interval — up to 12,000 hours with regular KOWA (Komatsu Oil and Wear Analysis) sampling and adding an extender additive after 6,000 hours.

“KOWA should be performed at every maintenance interval as it’s similar to a ‘blood test’ that can identify issues that need to be addressed before they become catastrophic,” Laskero said. “With this new Komatsu Supercoolant, at 6,000 hours, you should perform a KOWA, and if everything is in good working order, you can add the extender to prolong life. An additional KOWA should be performed at 9,000 hours. At 12,000 hours, it’s time to flush the cooling system and add new Supercoolant.”

When switching from the previous Komatsu Supercoolant formula, a cooling system

flush is not needed. However, it should not be mixed with other coolant brands.

“If you are using a different brand of coolant currently, it is advised that you perform a coolant system flush before using Supercoolant for the first time,” stated Laskero. “Once you have Komatsu Supercoolant in your machinery, you get extended interval replacement, which can help reduce downtime and maintenance costs. A bonus is you can use it in non-Komatsu equipment with Cummins engines.”

Komatsu Supercoolant is available in 1-gallon jugs, 5-gallon pails, 55-gallon drums and 320-gallon totes through your Komatsu distributor and on My Komatsu. Consult your machine’s operator and maintenance manual (OMM) or distributor representative for the proper fluid level. 

All comparisons are to the previous Komatsu version or model unless otherwise stated.



The new Komatsu Supercoolant formula uses advanced POAT (phosphated organic acid technology) with corrosion inhibitors.

RMS Family of Companies Feature



RMS Rentals

We provide customers with peace of mind.

RMS Rentals was started by Road Machinery & Supplies Co. in 1999 to be a one-stop shop for general and specialty construction contractors. We offer a comprehensive lineup of equipment from industry-leading manufacturers like JLG, SkyTrak, Komatsu, Wacker Neuson, Allen Engineering, Multiquip, LeeBoy, Potain, and many more.

RMS Rentals' parent company, Road Machinery & Supplies Co., is committed to supplying the equipment, support, and technology solutions that enable its customers to build infrastructure and industry in the communities it serves. Under the guidance of TJ Burns, RMS Rentals echoes this approach. Our professional staff thoroughly qualifies every rental and sales opportunity to assure you are getting the right machine at the right price, and machines are maintained and supported by factory-trained parts and service technicians. We are committed to providing the services, technical support, and product solutions that let you complete projects on schedule and within budget.

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RMS Rentals offers certified training programs for Telehandlers, Tower Cranes, and Mobile Elevating Work Platform (MEWP). Training courses involve both classroom and practical training and can accommodate small or large groups. For more information or to schedule training, please contact our office at 952-895-7033.

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2022 ASTEC FT2650 Stk# 069387, 573 Hrs., KOLBERG PIONEER FT2650 TRACK JAW CRUSHER **\$699,000**



2022 BOMAG BW213PDH-5 Stk# 70065, 335 Hrs., pad foot with cab **\$140,000**



2015 BOMAG BW145DH-5 Stk# 067286, 1,588 Hrs., ROPS Open, Shell Kit available **\$57,900**



2023 KOMATSU WA475-10 Stk# 068223, 2,830 Hrs LSD, Lever Control, PP+ Wrnty 8-27 **\$339,500**



2016 KOMATSU PC490 LC-11 Stk# 068317, 10,665 Hrs., 35.5" track pads, 15'9" Arm, 48" bucket **\$99,500**



2023 KOMATSU D61PX-24 Stk# 068434, 682 Hrs., PREMIER WARRANTY 06/15/2028 **\$289,500**



2020 KOMATSU WA200-8 Stk# 068002, 5,659 Hrs., Cab, Comes with Coupler and bucket **\$95,000**



2019 KOMATSU D65PXI-18 Stk# 067359, 2,297 Hrs., 36" track Shoes, Straight tilt blade **\$279,500**



2019 KOMATSU PC210 LCi-11 Stk 064423, 3,947 Hrs, sn 502027, 18'8" HD boom assembly, 97" HD Arm . . **\$189,999**



2021 KOMATSU WA500-8 Stk# 068523, 3,667 Hrs., 8CY GP Bucket, Advanced Joystick Steering **\$389,500**



2021 KOMATSU PC210 LC-10 Stk# 066585, 2,421 Hrs., S/N: A13343, hensley bucket, JRB Q/C. **\$179,500**



2017 KOMATSU PC138US LC-11 Stk 062365, 4,077 Hrs, sn 50877, Blade, Aux Hyd, Coupler, Bucket **\$109,000**



2019 KOMATSU PC240 LC-11 Stk 063866, 1,325 Hrs, AUX HYD, 36" Esco Bucket **\$189,500**



2019 KOMATSU D39PX-24 Stk# 067476, 4,345 Hrs., Cab, Track roller guards, Hitch, 117" wide. . . **\$99,500**



2021 KOMATSU WA500-8 Stk# 068282, 11,844 Hrs., Advanced Joystick Steering **\$225,000**



2020 KOMATSU D51PX-24 Stk 063764, 1,186 Hrs, sn 10727, 6-Way Blade A/C Lower heat, Hyd Rev cool fan **\$189,500**



2015 DEERE 755K Stk# 067586, 5,638 Hrs., Enclosed ROPS, S/N 287109. **\$119,600**



2019 CAT 950M Stk# 068290, 5,113 Hrs., 5.25 yard Bucket, Coupler 3rd spool **\$179,500**



2011 CAT D6T LGP Stk# 068976, 11,178 Hrs., Runs & operates as it should. UC is fair **\$65,000**



2013 CATERPILLAR 329EL Stk 064548; 10,600 Hrs, S/N W01344, Incl: Hyd Hammer, Bucket, Q Coupler . **\$84,400**



2014 DOOSAN DL250TC Stk# 067639, 4,185 Hrs., comes with coupler, bucket, and forks **\$54,900**



2017 SANDVIK PANTERA DP1500I Stk 065009, 8,883 Hrs, s/n 41108 **\$245,500**

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