

Road Signs

Summer 2026



A publication for and about Road Machinery & Supplies Co. customers

RMSroadsigns.com



RP Constructors

Advanced technology fuels Siouxland-area company's expansion across country

KOMATSU

A message from the CEO



Dear valued customer,



Mike Sill II

This spring and summer, Road Machinery & Supplies Co. celebrated its 100th anniversary. We hosted several events throughout our footprint to honor this significant milestone, which we highlight in this issue. We were happy and grateful to see many of you in attendance, and I look forward to working with you in the years to come.

To better serve you, RMS has made the decision to fully integrate Ruffridge Johnson into RMS, which means its former facility in Centerville, Minn., will now be a full-service RMS branch. I encourage you to read the full article inside to get more information about this transition.

Earlier this year, North America's largest construction trade show — CONEXPO-CON/AGG — took place in Las Vegas, where more than 2,000 exhibitors showcased the newest equipment and technology across every major construction segment. Komatsu launched and previewed a broad lineup of machines, engines and digital solutions designed to improve productivity, automation and jobsite connectivity. Take a look at the recap in this issue to learn about CONEXPO-CON/AGG as well as Komatsu's featured products, including a new HM460-6 articulated truck and a range of Smart Construction solutions.

We also offer an insight into Komatsu's recently introduced PC365LC-11 multifunction plus excavator. Built to deliver more power exactly where it's needed, the machine combines a fully electric swing system, advanced hydraulics and a refined operator environment to help contractors complete jobs faster while significantly reducing fuel consumption and operating costs.

If you have been considering adding a new excavator to your fleet, Komatsu's next-generation PC220LC-12 and PC220LCi-12 models deliver comfort, control and automation. The PC220LCi-12 includes the latest intelligent machine control (IMC) 3.0 technology with two new features: swing-to-line and travel-along-line. Check out the article inside to learn more about these advancements and the benefits of both models.

Additionally, there are many more valuable articles I think you will enjoy, such as a summary of the RMS Rentals Open House — which broke the previous attendance record — as well as customer and employee features.

As always, if there is anything we can do for you, please feel free to contact us.

Sincerely,
Road Machinery & Supplies Co.

A handwritten signature in black ink that reads "Mike Sill II".

Mike Sill II, CEO

KOMATSU

Published by Construction Publications Inc.
for Road Machinery & Supplies Co.
© 2026, Printed in the U.S.A.



Savage (Corporate HQ)

5633 Highway 13 W
Savage, MN 55378
(952) 895-9595

Centerville

2065 Commerce Dr.
Centerville, MN 55038
(612) 378-9558

Duluth

314 Garfield Ave.
Duluth, MN 55802
(218) 727-8611

Rochester

101 Country Club Road SE
Byron, MN 55920
(507) 701-0199

Virginia

315 Hoover Road N
Virginia, MN 55792
(218) 741-9011

Road Signs



A publication for and about Road Machinery & Supplies Co. customers

RMSroadsigns.com

In this issue

A Salute to a Customer pg. 4

Meet RMS' featured customer: RP Constructors.

Significant Milestone pg. 8

Celebrate RMS' 100th anniversary.

CONEXPO-CON/AGG Recap pg. 10

Explore North America's largest construction trade show.

Serving You Better pg. 15

Understand why Ruffridge Johnson will fully integrate into RMS.

Multifunction Plus Excavator pg. 17

Check out the Komatsu PC365LC-11.

Innovative Solutions pg. 20

Discover more about RMS Tritec's partnership with Cemstone.

Excavator Updates pg. 23

View Komatsu's new PC220LC-12 and PC220LCi-12.

Annual Event pg. 25

Get a glimpse of RMS Rentals' Open House.

Solution Spotlight pg. 26

Learn about Komatsu's Smart Construction Dashboard.

Equipment Exhibition pg. 28

See the SENNEBOGEN solutions showcased at CONEXPO-CON/AGG.

ATC 2026 pg. 31

Delve into Komatsu's national Advanced Technician Competition.

Forestry Focus pg. 35

Look at Komatsu's new forestry lineup.

News and Notes pg. 37, 38

Stay up to date on RMS' news.



rmsequipment.com



@RMSEquipment

Corporate

Mike Sill II, CEO

Russell Sheaffer, President

Troy Johnson, CFO

Lance Arnett, VP, Product Support

Conor McCue, VP, Mining

Dan Olson, VP, Construction Equipment Sales

Dave Hosch, VP, Aggregate

Jeff Boraas, Director of Finance

Dan Erstad, General Parts Manager

Tim Strom, General Service Manager, Minnesota

Matt Tapper, General Service Manager, Iowa

Matt Sill, New Equipment Manager

Scott Kropiwka, Used Equipment Manager

TJ Burns, General Manager, Rentals

Tom Burrows, PSSR Sales Manager

Pete Anderson, Safety, Procurement & Facilities Manager

Bridgette Anspach, Customer Digital Experience Manager

Josh Sandin, Marketing Manager

Savage

Justina Soller, Sales & Rentals Manager

Jake Forcier, Sales Manager

Adam Wiebusch, Service Manager

Colton Malt, Parts Manager

Centerville

Bob Dousette, Parts Manager

Steve Toninato, Operations Manager

Duluth

Jeff Little, Service Manager

Virginia

Brad Carlson, Sales Manager

Drew Guddeck, Service Manager

Marjia Jorgenson, Parts Manager

Rochester

Josh Cummings, Service Manager

Negaunee

Jeff Murray, General Manager

Mike Harris, Service Manager

John Fair, Parts Manager

Des Moines

Steve Grell, Service Manager

Sioux City

Heath Penning, Service Manager

Michele Meyermann, Parts Manager

Cedar Rapids

L.J. Schneekloth, Regional Parts Manager

Eric Svenby, Service Manager

East Moline

Bryan Stolee, Sales Manager

Justin DeBlicke, Service Manager

Negaunee

75 US Highway 41 E
Negaunee, MI 49866
(906) 475-6488

Cedar Rapids

10740 High Life Court SW
Cedar Rapids, IA 52404
(319) 363-9655

Des Moines

3001 Oxbow Ct. SW
Bondurant, IA 50035
(515) 282-0404

East Moline

3150 5th Ave.
East Moline, IL 61244
(309) 755-7203

Sioux City

5700 Al Haynes Dr.
Sioux City, IA 51111
(712) 252-0538

RP Constructors

Advanced technology fuels Siouxland-area firm's expansion across country



Travis Thom,
Vice President

Customer snapshot

Company: RP Constructors LLC

Location: Siouxland area

Established: 2014

Employees: 83

Area of expertise: Design-build projects

Komatsu equipment: D61PXi IMC dozers; PC490LCi and PC360LCi IMC excavators

Komatsu technology: Smart Construction solutions, including intelligent machine control (IMC)

Completing a construction project requires many things, but the two main components are the job plans created by engineers and the workers who carry them out.

Even the most thorough plans can be derailed once ground is broken. When this happens, resolving it requires a massive amount of data and communication

between the two parties, resulting in lost time, costly changes and project stakeholder frustration.

But what if both the engineers and the field professionals had the same training, communication style and — most importantly — boss?

RP Constructors LLC answered that question: successful and efficient project completion.

“Typically, our engineers spend their first couple of years in the field and learn how a jobsite works. It gives them a leg up, and they become better designers because of it.”

*- Travis Thom,
Vice President,
RP Constructors LLC*

In 2009, Callaghan LLC started as an engineering firm in Sioux City, Iowa, that focused on designing plans for civil construction projects. In 2014, it expanded into the field when it purchased a portion of a local construction company and started RP Constructors. This move enabled the company to not only design the plans but also carry them out to completion.

“It was always our plan to do construction,” recalled Vice President Travis Thom. “We started with 15 employees, and now we have 83, including separate plumbing, industrial and welding crews.”

Having both engineering and field professionals is one thing, but what makes RP Constructors unique is how it integrated them.



Using a pair of Komatsu excavators, RP Constructors lowers an 8-by-10-foot water well into place.



A trio of RP Constructors' Komatsu excavators work in tandem to place a section of pipe. Jobs like this are what RP Constructors seeks out. "The more complex it is, the better it is for us," said Vice President Travis Thom.

"Typically, our engineers spend their first couple of years in the field and learn how a jobsite works," described Thom. "It gives them a leg up, and they become better designers because of it. A 46,000-pound pipe section doesn't look that heavy on a piece of paper. An actual 46,000-pound piece of pipe is completely different. That first-hand experience saves a lot of time in the initial design as well as adapting to changes that are needed when a job starts."

"Most engineers don't know how to build — ours do," added Director of Logistics Phil Sorensen.

Remote expansion

Today, RP Constructors completes design-build projects across the country from its headquarters in the Siouxland area. The spark that enabled that expansion was the technology in Komatsu's Smart Construction equipment.

"Until 2020, the farthest we'd traveled was Ida Grove, Iowa, which is 100 miles," reported Thom. "Then, we took a job in Georgia."

The job was a quantum leap for RP Constructors, but Thom said the company was confident because of its fleet of Komatsu intelligent machine control (IMC) equipment and Smart Construction software.

"We were truly 100% remote for the whole project," noted Thom. "We didn't even have finalized blueprints when we left, but we were confident that we had the technology, crew and equipment to do it. We finished the plans, uploaded them to the machines and got to work."

A large part of that confidence was the training RP Constructors received from Road Machinery & Supplies Co. Technology Solutions Expert Tyler Sherrill and support from Territory Manager Mike Albright.

"Tyler was very beneficial," shared Thom. "He worked with our crews, and he was able to remote in when there was an issue. For example, we had to redraw a plan because there was a water line at the jobsite that wasn't accounted for in the plans. Instead of driving the 1,000 miles to the jobsite — which is what you would do if it was local — we did it all remotely in a couple of hours."

Since then, RP Constructors has repeated the process in Texas, Alabama, West Virginia and Arizona.

The cutting edge

The technological capabilities Komatsu offers won over the office side of RP Constructors, and the machines have delivered in the field — especially the IMC pieces. Komatsu has a major presence in the RP Constructors fleet with two Komatsu D61PXi IMC dozers as well as PC490LCi and PC360LCi IMC excavators.

"The technology side has always kept us with Komatsu; they've always been on the cutting edge," reflected Thom. "Our operators really like the hydraulics and the IMC capabilities."

"We have a couple of operators with 50-plus years of operation, and they've seen a lot of changes in their lifetime," stated Sorensen. "One of them was



*Phil Sorensen,
Director of Logistics*

Continued . . .

very much against the IMC at first, but after the first time he used it, we couldn't get him out of it! Once he realized how it worked and finally ran it, he loved it. He's 72 and is our biggest proponent of the machine."

Searching for difficult

The successful Georgia project cemented the mindset for RP Constructors that it would continue to travel for complex projects, no matter where they were.

The Komatsu PC490LCi-11 intelligent machine control (IMC) excavator has earned its place in RP Constructors' fleet. "We have a couple of operators with 50-plus years of operation," said Director of Logistics Phil Sorensen. "One of them was very much against the IMC at first, but after the first time he used it, we couldn't get him out of it! Once he realized how it worked and finally ran it, he loved it. He's 72 and is our biggest proponent of the machine."



Komatsu Smart Construction capabilities in pieces like this Komatsu D61PXi-24 IMC dozer enable RP Constructors to complete projects across the country from its headquarters in the Siouxland area.

"It was clear that we were set up to compete for those big jobs. The more complex it is, the better it is for us," said Thom.

That outlook is on full display on a current project in the Dallas, Texas, area. RP Constructors is working on a phase of a water treatment plant installing pipe ranging from 54 to 96 inches in diameter.

"It's a three-year project that really encompasses what we can do," explained Thom. "We were involved in the design and construction, and it requires some very complex work. For example, we're laying 50-foot sticks that weigh upward of 46,000 pounds."

Completing projects like these have earned the firm a strong reputation.

Strong partnership

Having a trusted partner is key to successfully completing projects across the country. With RMS and Komatsu, Thom emphasized that RP Constructors has the confidence it needs to work competitively.

"The equipment and technology are why we chose Komatsu, but a big part of why we've stayed with it is RMS and the team we have with Mike, Tyler and [PSSR] Chad Brown," commented Thom. "A lot of times, guys in the field will bypass the office and call Tyler on their own. They've built that close of a relationship."

Location is also a major factor. RP Constructors' facilities are just a few minutes from RMS' new Sioux City branch location, a site RP Constructors designed and built.

"When RMS was looking for a new location, they reached out to us. We drew up a site plan and all the site utilities and paved it — we even did the inside plumbing," said Thom.

"When buying any product, the first question I always ask is, 'What's your after-product look like? Who am I calling, who can I count on, and what can I expect after the purchase?' RMS has continued to demonstrate that they will answer the call for us," concluded Sorensen.

**The opinions expressed here are based on the customer's specific experience. Results may vary.*

By the numbers

- **100%** remote management of a project out of state was possible with Komatsu intelligent machine control (IMC) equipment and Smart Construction software, which saved approximately **2,000** miles of driving to and from the jobsite to update plans
- **3-year** project for a water treatment plant is currently underway

KOMATSU

Next-level excavators designed to empower operators



PC220LCi-12

When your operators are happy and have what they need to perform at their best, your jobsite hums and your entire operation reaps the rewards. That's the thinking behind the all-new Komatsu PC220LC-12 and PC220LCi-12 with the latest intelligent machine control — IMC 3.0.

From the advanced cab with exceptional comfort and ergonomics to industry-leading smart technology, both models feature the most advanced working environment we've ever created for an excavator.

Discover more

komatsu.com/PC220LCi-12



© 2026 Komatsu Ltd. or one of its subsidiaries. All rights reserved.



rmsequipment.com

East Moline, IL • (309) 755-7203
Cedar Rapids, IA • (319) 363-9655
Des Moines, IA • (515) 282-0404
Sioux City, IA • (712) 252-0538
Negaunee, MI • (906) 475-6488

Centerville, MN • (612) 378-9558
Duluth, MN • (218) 727-8611
Rochester, MN • (507) 701-0199
Savage, MN • (952) 895-9595
Virginia, MN • (218) 741-9011

RMS celebrates 100th anniversary

Eagan event at TCO headlines several centennial events



*Mike Sill II,
CEO,
RMS*



*Abby Sill,
VP of Employee
Experience,
RMS*



RMS Tritec provided a custom-made 100th anniversary sign for the events.

Road Machinery & Supplies Co. rang in its 100th anniversary this spring and summer with a series of celebrations recognizing employees, customers, manufacturers and partners who have contributed to the company's century in business.

"This is a significant milestone, and we are thankful and appreciative to all of the customers, manufacturers and employees — past and current — who were able to come out and help us celebrate our anniversary."

*-Mike Sill II,
CEO,
RMS*

"This is a significant milestone, and we are thankful and appreciative to all of the customers, manufacturers and employees — past and current — who were able to come out and help us celebrate our anniversary," said Mike Sill II, CEO and third-generation owner of RMS.

Anniversary events were held throughout RMS' footprint, including in Dallas, Texas; Des Moines, Iowa; Negaunee, Mich.; Virginia, Minn.; and Eagan, Minn. With its centralized location among the RMS territory, the Eagan gathering served as the headlining celebration. Held at the TCO Performance Center and Minnesota Vikings Museum, the event brought together more than 250 guests to celebrate the centennial milestone.

"One of the highlights of our centennial celebrations has been hearing stories from people who have worked alongside RMS over the years," said Abby Sill, Vice President of Employee Experience, RMS. "Hearing their memories and seeing the photos they've shared has been a nice reminder of the relationships that have defined RMS' first 100 years." 



More than 250 customers, manufacturer representatives, and current and retired employees attended the Eagan, Minn., event.



Road Machinery & Supplies Co. hosted its 100th anniversary celebration at TCO Performance Center and Minnesota Vikings Museum in Eagan, Minn., in May.



Road Machinery & Supplies Co. and third-generation owner Mike Sill II delivered keynote speeches at the Des Moines, Iowa, and Virginia, Minn., events this spring.



New Equipment Manager Matt Sill visited with attendees at the 100th anniversary celebration in Virginia, Minn., in June.

Next-generation jobsites

Technology and automation led the conversations as 140,000-plus attendees met at North America's largest construction trade show

The global construction industry gathered in force in Las Vegas as CONEXPO-CON/AGG 2026 brought more than 140,000 professionals from 128 countries together to explore the technologies, equipment and ideas shaping the future. Held at the Las Vegas Convention Center and nearby festival grounds, the triennial event once again served as North America's largest construction trade show and a central marketplace for a \$2.2 trillion U.S. industry.

Spanning more than 3 million square feet of exhibit space and featuring more than 2,000 exhibitors, the event showcased equipment, digital technologies and services across every major construction segment. Massive earthmoving machines, cranes and paving systems stood alongside connected jobsite platforms, automation solutions and sustainability-focused innovations. Contractors, manufacturers and technology leaders gathered to evaluate equipment, forge partnerships, and conduct business that will influence projects and infrastructure development going forward.

"CONEXPO-CON/AGG is where the construction industry comes to see what's next," said CONEXPO-CON/AGG Show Director Dana Wuesthoff. "This week demonstrated the resilience and ingenuity of our industry. From advanced machinery to digital tools that help crews work safer and smarter, the innovations unveiled here will shape jobsites for years to come."

Komatsu showcases solutions

Komatsu launched and previewed a broad lineup of machines, engines and digital solutions designed to improve productivity, automation and jobsite connectivity.

"At CONEXPO, our goal is to give customers a clear sense of where Komatsu is headed — showcasing new machines, next-generation technology, and integrated solutions that will drive productivity, simplify maintenance, and shape the future of their operations," stated Paul Moore, Vice President of Products, Marketing and Service for Komatsu North America.

Among the machines featured was the new HM460-6 articulated truck with an increased payload capacity of 46.3 tons and an overall machine weight that has been reduced by roughly 6,600 pounds compared to the HM400-5. Combined with a new nine-speed transmission, locking axles and traction control systems, the truck is designed to shorten haul cycles while lowering fuel consumption.

"We increased production, reduced the weight of the truck, and added a new engine and transmission. It all works together as a system to deliver faster cycle times and higher productivity," explained Bruce Boebel, Director of Products and Services for Komatsu's construction division, noting that the HM460-6 is powered by Komatsu's new DBA127 engine, a 12.7-liter powerplant designed to simplify emissions systems while extending service intervals, including a diesel particulate filter exchange interval of up to 8,000 hours.



In addition to machinery, Komatsu showcases its Smart Construction solutions at CONEXPO-CON/AGG 2026.



► VIDEO

Attendees check out a wide variety of the latest equipment, including Komatsu's new PC220LCi-12 excavator with intelligent machine control (IMC) 3.0 technology.

Komatsu highlighted the first in its -12 series excavator platform, the PC220LC-12, which features a wider cab, customizable electro-hydraulic controls and advanced operator interfaces. The PC220LCi-12 intelligent machine control (IMC) model integrates new automation tools in IMC 3.0, such as swing-to-line and travel-along-line, enabling operators to maintain trench alignment and automatically reduce repetitive manual adjustments.

Komatsu also showcased its recently launched PC365LC-11 multifunction plus excavator with an electric swing system that captures and reuses energy generated during swing braking. The system stores recovered power and redistributes it during operation, improving cycle times and fuel efficiency during demanding tasks such as truck loading and trenching.

Additional currently available machines on display included WA485-11, WA475-11, WA380-8 and WA700-8 wheel loaders, each built to deliver dependable performance and efficiency across various applications. The WA485-11, WA475-11 and WA380-8 work well in construction and quarry applications, while the larger-capacity WA700-8 is built for surface mining.

Komatsu also gave attendees a preview of machines set to launch in the near future, including

a PC158USLCi-12 excavator equipped with the latest IMC 3.0 system. The 15-ton class excavator will be the first tight-tail model in its size category to offer factory-installed IMC, bringing advanced automation features to utility, highway and urban construction work where compact machines are common.

Komatsu offered show attendees an exclusive preview of two next-generation crawler dozers engineered to advance productivity and efficiency in earthmoving applications from site development and road construction to mining. The D61PXi-25 dozer with IMC 3.0 and the D175AX-10 large production dozer represent the next phase in Komatsu's evolution of powertrain performance, operator-centered design and integrated technology.

Alongside its machines, Komatsu emphasized digital jobsite solutions under its Smart Construction ecosystem. New tools demonstrated at the show included:

- **Smart Construction Dashboard Mobile** — a smartphone-based version of its jobsite visualization platform
- **Smart Construction Edge** — a base station for on-site drone data processing
- **Smart Construction Fleet Lite** — basic payload tracking



Watch the video

- **Smart Construction Home** — a homepage for projects, displaying jobsites on a map with key metrics such as job completion percentage
- **Smart Construction Whiteboard** — a digital dispatch tool modeled after traditional office whiteboards that allows users to drag and drop machines and labor onto jobsite columns
- **3D Machine Guidance Flex** — a GPS-based guidance system designed for a wider range of machines including trucks, loaders and scrapers

“Smart Construction is about more than just building better machines — it’s about connecting those machines with people and processes to optimize the entire jobsite,” noted Jason Anetsberger, Director of Customer Solutions, Komatsu. “By combining intelligent equipment with digital planning and 3D control, we help customers eliminate waste, reduce idle time, and ultimately get the most efficiency and productivity out of every move they make.”

Additionally, Komatsu spotlighted its new Smart Quarry Autonomous solution, which uses artificial intelligence, onboard computing and sensor-based perception technologies to navigate mapped haul routes with minimal setup. System configurations are determined based on site requirements and applicable commercial agreements.

Plus, Komatsu featured fleet connectivity through its My Komatsu digital platform, which integrates telematics, parts purchasing, fleet data and predictive maintenance tools into a unified portal designed to help contractors manage equipment and jobsite performance more effectively.

Other highlights included machine and racing simulators that attendees could operate, a replica of the Atlassian Williams Racing Formula 1 car that Komatsu sponsors and partners with, and a company store with Komatsu-branded apparel and accessories.

“We want every visitor to leave our booth excited — not just about the equipment they see today, but about the innovation, digital transformation and long-term partnership Komatsu is building to support their success moving forward.”

*- Paul Moore,
Vice President of Products,
Marketing and Service,
Komatsu*

“We want every visitor to leave our booth excited — not just about the equipment they see today, but about the innovation, digital transformation and long-term partnership Komatsu is building to support their success moving forward,” commented Moore.



Attendees have a great time running simulators designed to give an operator's view from the cab of a machine.



At CONEXPO-CON/AGG 2026, Komatsu introduces its new DBA127 engine, which powers the new Komatsu HM460-6 articulated truck and will power additional soon-to-be launched machines.

Honoring those who build

One of the CONEXPO-CON/AGG's most visible moments came during the opening ceremony, when thousands of attendees donned bright orange safety vests for a Guinness World Record attempt for the largest gathering of people wearing high-visibility construction vests. Organizers aimed to surpass the previous record of 2,499 participants, using the moment to emphasize the construction industry's commitment to safety and its collective impact on infrastructure, transportation networks, energy development, sports venues and civic landmarks across North America.

"This record attempt is more than a number — it's a celebration of the advances, hard work, innovation and dedication of everyone in the construction industry," Wuesthoff said. "We want to honor those who build our cities, roads, railways, airports, stadiums and monuments, and highlight how their efforts touch every aspect of society. This record is particularly important to us as safety is and always will be of utmost priority for the industry and the people who make this work possible."

CONEXPO-CON/AGG also served as a forum for thought leadership through 150 educational sessions. On the show's Ground Breakers Stage, experts discussed emerging topics

including artificial intelligence in construction, workforce development and infrastructure investment. Workshops focused on small business growth, equipment maintenance and mentorship opportunities for women in construction, reinforcing the industry's emphasis on workforce development.

The scale and influence of CONEXPO-CON/AGG reflect more than a century of industry evolution. The show traces its roots back to 1909, when the original Road Show in Columbus, Ohio, featured just 40 equipment manufacturers across 40,000 square feet. Today, the event has grown into a global platform for innovation, connecting thousands of companies and professionals shaping the future of the built environment.

"A century of progress is reflected in CONEXPO-CON/AGG's scale, scope and spirit," Wuesthoff stated. "This event continues to elevate the equipment manufacturing industry — amplifying innovation, insight and influence."

As the 2026 show concluded, organizers emphasized that the relationships formed, deals negotiated and technologies introduced during the week will ripple across construction projects worldwide for many years to come. The next edition of CONEXPO-CON/AGG is scheduled to return to Las Vegas March 13-17, 2029. 

NPK

ATTACHMENTS

**Providing the Productivity You Want
and the Reliability You Need!**



**NPK MANUFACTURES AND MARKETS THE
GREATEST SELECTION OF:**

**Hydraulic Hammers • Compactors • Sheet Pile Drivers
Concrete Crushers • Material Processors • Demolition Shears
Demolition Grabs • Pedestal Boom Systems**

NPK Construction Equipment, Inc.
7550 Independence Drive
Walton Hills, OH 44146-5541
Phone (440) 232-7900

npkce.com



PLEASE CONTACT YOUR LOCAL ROAD MACHINERY & SUPPLIES CO. BRANCH:



rmsequipment.com

Cedar Rapids, IA • (319) 363-9655
Des Moines, IA • (515) 282-0404
Sioux City, IA • (712) 252-0538
Negaunee, MI • (906) 475-6488

Centerville, MN • (612) 378-9558
Duluth, MN • (218) 727-8611
Rochester, MN • (507) 701-0199
Savage, MN • (952) 895-9595
Virginia, MN • (218) 741-9011

New RMS branch

Ruffridge Johnson consolidates into RMS

Since acquiring Ruffridge Johnson in 2024, Road Machinery & Supplies Co. (RMS) has been evolving and expanding opportunities for the Centerville, Minn., branch location and equipment offerings to best support customers. To more closely align its equipment sales, rentals and service teams to increase customer engagement and streamline operations, RMS has made the decision to fully integrate Ruffridge Johnson into RMS.

“Since the acquisition in 2024, Ruffridge Johnson has been a valuable addition to our organization. With Centerville transitioning to a full-service RMS facility, we now have the opportunity to improve responsiveness and support to our customers in the north metro.”

*- Russell Sheaffer,
President,
RMS*

As part of this transition, the former Ruffridge Johnson facility in Centerville joins Savage, Byron, Virginia and Duluth as RMS’ fifth Minnesota-based branch location and 10th overall branch location.

As a full-service RMS branch, the Centerville location will provide new and used equipment, rental equipment, service, and parts for all of RMS’ equipment lines, including brands like Komatsu, Astec, BOMAG, LeeBoy, SENNEBOGEN, Terramac, NPK and Genesis, in addition to the brands that were carried and supported by Ruffridge Johnson.

The Centerville location offers the convenience of accessibility for customers in the Minneapolis-St. Paul northern metropolitan area. The facility provides a full range of support to provide more responsive and convenient solutions for customers in the area.

The Ruffridge Johnson sales team has been integrated into the RMS Aggregate Division, led by Dave Hosch, Vice President of Aggregate, and the equipment lines carried by Ruffridge Johnson will be supported by RMS at all of its branches.

“Since the acquisition in 2024, Ruffridge Johnson has been a valuable addition to our organization,” said RMS President Russell Sheaffer. “With Centerville transitioning to a full-service RMS facility, we now have the opportunity to improve responsiveness and support to our customers in the north metro.”

As part of the integration, RMS is actively working to transition the facility into an RMS branch. Building signage has been updated at the location, as well as interior branding to ensure a common and consistent customer experience found at the other RMS branches. More detailed information regarding specific product lines will be communicated in the coming weeks. 



*Russell Sheaffer,
President,
RMS*



The former Ruffridge Johnson facility in Centerville joins Savage, Byron, Virginia and Duluth as RMS’ fifth Minnesota-based branch location and 10th overall branch location.

ROCK TO ROAD



Guided by a Customer-Centric Approach

Our new RP-195 and RP-175 highway class pavers are redesigned with you in mind. Modern, adjustable controls are right at your fingertips, providing optimum visibility. These new pavers are quieter, cooler and feature simpler maintenance, yet they maintain the same exceptional mat quality you expect from Astec. Keep things running smoothly with the new RP-195 and RP-175 track pavers.



Sold and Supported by Road Machinery & Supplies Co.

Engineered for excellence

Komatsu PC365LC-11's electric swing system delivers more power, faster cycle times and lower fuel consumption to help boost jobsite productivity

Komatsu is bringing a new level of performance and efficiency to large excavators with the introduction of the PC365LC-11 multifunction plus model to the North American market. Built to deliver more power exactly where it's needed, this machine leverages its innovative electric swing system with "boom-up" power assist to deliver up to a 15% increase in productivity and up to a 20% reduction in fuel consumption compared to conventional Komatsu excavators in the same size class. The fully electric swing system, advanced hydraulics and refined operator environment help contractors complete jobs faster while significantly reducing fuel consumption and operating costs.

Designed specifically for demanding multifunction applications, the PC365LC-11 features a refreshed exterior design, an enhanced cab and a suite of standard and optional features optimized for North American construction jobsites.

"The PC365LC-11 was engineered for excellence in multifunction applications by leveraging its innovative electric powertrain system to boost jobsite productivity while reducing fuel consumption compared to conventional Komatsu excavator offerings in this size class," said Matthew Moen, Product Manager, Komatsu.

"To highlight these performance enhancements, we're emphasizing the concept of 'multifunction plus' as the defining feature of this machine."

Enhanced performance and reduced fuel consumption

The PC365LC-11 is the only excavator in its class equipped with a fully electric swing system with "boom-up" power assist. The PC365LC-11's electric swing motor enhances multifunction performance by delivering faster swing acceleration, reducing cycle times and increasing productivity. Unlike conventional hydraulic swing motors, the PC365LC-11's electric swing motor recovers kinetic energy at the end of each swing and converts it to electricity.

That energy is stored in the Komatsu-designed ultra-capacitor, where it can power the electric swing motor or be directed to the engine-mounted motor-generator. This provides

Continued . . .

Quick specs

Model	Horsepower	Operating weight	Bucket capacity
PC365LC-11	269 HP + 70 electric HP	81,791-85,495 lbs.	0.89-2.56 yd ³



Designed for demanding multifunction applications, the Komatsu PC365LC-11 helps contractors to work faster, quieter and more efficiently, all while lowering total cost of ownership.

**Statistical claims and comparisons referenced herein are made against conventional Komatsu excavators in the same size class, against the Komatsu PC360LC-11 and PC360LCi-11. New features and enhancements referenced herein from the previous model are compared with those of the Komatsu HB365LC-3.*

***To be introduced as a running change after model release. Please work with your Komatsu representative if this feature is required.*

an instantaneous boost of up to 70 additional horsepower to the work equipment by assisting the engine's response from an ultra-low idle speed of 700 RPM. The ultra-low idle state was designed to reduce fuel consumption further — lowering total cost of ownership and minimizing downtime. All electrical energy used by the system is generated during normal machine operation, and there is no need for external charging.

By eliminating the need for hydraulic power for swing operations, full hydraulic flow is now optimally routed to the boom, arm and bucket cylinders — improving digging cycle times, reducing work equipment lag and creating a smoother operation in multifunction applications.

The electric powertrain also contributes to a quieter jobsite. Eliminating hydraulic flow during the swinging motion reduces mechanical noise and vibration, and the ultra-low 700 RPM idle speed operates significantly quieter than the conventional 1,000 RPM low idle. The external noise reduction of 4 dB(A) helps improve the working environment for the operator, nearby crews and others near the jobsite.

Even in the most demanding multifunction applications, these advancements make the PC365LC-11 up to 15% more productive and reduce fuel consumption by up to 20% when compared to the conventional PC360LC/LCi-11 — a rare combination of higher output and greater efficiency.

Compared to the previous model, the PC365LC-11 brings new features and enhancements across three key areas: operator experience, technology and attachment flexibility:

- **Greater operator comfort for long shifts:** A new standard** premium heated air-suspension operator seat features a high leather back,

improved cushioning and multiple adjustments to enhance operator comfort during long working shifts. New standard proportional joysticks provide smooth, variable-speed control of plus one attachments while offering an ergonomic feel, helping reduce operator fatigue and wrist stress.

- **Technology that gets the job done:** The KomVision camera system comes as standard** and provides a real-time bird's-eye view of the machine and its surroundings to help improve situational awareness that supports Komatsu's mission of zero harm. An optional Smart Construction 3D Machine Guidance kit can be factory-installed, giving operators and managers access to 3D design and topographic data to improve accuracy, manage load volumes and optimize operations.
- **Efficient, fast and versatile attachment operation:** The tool control system is standard for machine configurations with a plus one hydraulic attachment piping. This empowers operators to configure and store flow rates and target pressures for multiple attachments. Attachment information is displayed on the in-cab monitor interface, enabling quick switching between tools with accurate, preconfigured hydraulic settings. Optional hydraulic quick coupler piping can be factory-installed, saving both time and local installation costs. This piping provides the necessary hydraulic flow and pressure to operate hydraulic quick couplers, such as the Lehnhoff fully automatic symmetric quick coupler.

For added peace of mind, the machine's electric powertrain components are covered by a 7-year/15,000-hour transferable warranty. 

The Komatsu PC365LC-11 multifunction plus excavator delivers more power where it counts with a fully electric swing system, advanced hydraulics and a refined operator environment.





LEEBOY

FAYAT GROUP



CONGRATULATIONS TO ROAD MACHINERY & SUPPLIES CO. ON 100 YEARS OF SERVICE



LEARN MORE AT WWW.LEEBOY.COM



Cemstone Midway Project

RMS Tritec completes aggregate system project for Cemstone



*Tom Burrows,
Product Support
Sales Manager,
RMS*



*Scott Brockberg,
Plant Maintenance
Manager,
Cemstone*

RMS Tritec recently partnered with Cemstone at its Midway Plant located in Saint Paul, Minn., to safely deliver a comprehensive aggregate handling system on a tight timeline and spanning multiple phases of design, fabrication and installation support.

“This project stemmed from relationships and trust,” said RMS Product Support Sales Manager Tom Burrows. “From day one, the goal was clear — deliver a complete, end-to-end solution that creates lasting value for Cemstone. We worked side-by-side through design, fabrication and execution to ensure we delivered on time and with a system built to improve efficiency and reduce maintenance long term.”

“It was a pleasure working with the RMS Tritec team from start to finish,” said Cemstone Plant Maintenance Manager Scott Brockberg. “The project ran seamlessly, with well-built components and exceptional on-site execution. The team met our tight deadlines

and delivered a headbox solution that got us operational quickly. With its quality of design and materials, this system will serve us well for years to come. I would confidently recommend RMS Tritec for future projects.”

Kicking off during the holiday season and completed in March, the project highlights RMS Tritec’s ability to take on complex work and deliver with speed, precision and coordination.

From concept to completion, the team:

- Developed detailed print sets and engineered layouts
- Fabricated and assembled custom bin structure
- Delivered a finished product designed to reduce future maintenance needs
- Executed a time-sensitive fabrication of custom chutes designed to efficiently divide material from conveyors into a 360-degree rotating turn head for precise aggregate placement

To keep the project on pace, RMS Tritec also cut and prepared steel for upper bin extensions, demonstrating the strength of Road Machinery & Supply Companies’ integrated Family of Companies approach.

This project required coordination, adaptability and a deep understanding of aggregate operations. It also reflects how proud RMS Tritec is to partner with Cemstone — especially as RMS celebrates its 100th anniversary this year, and Cemstone looks ahead to its own centennial milestone in 2027. Both companies share a long-standing commitment to plant efficiency and sustainable, long-term operations, making this partnership not only meaningful, but a reflection of the legacy and values that have defined each organization for generations. 



A recently completed project for Cemstone highlights RMS Tritec's ability to take on complex work and deliver with speed, precision and coordination.

DESIGNED WITH MAINTENANCE IN MIND



Your ability to efficiently process materials on-site depends on reliable equipment. Astec designs and manufactures a wide selection of mobile crushers, screens and conveyors designed with simplicity for easy operation and maintenance to keep you up and running. With unmatched customer support, our dedicated experts and distribution network will help you find a solution that fits your needs.

BUILT TO CONNECT
astecindustries.com



Sold and Supported by Road Machinery & Supplies Co.



The GXT EVO leads the way in durability and productivity.

The GXT EVO, the newest mobile shear in the industry, is built with features designed to enhance performance and reduce maintenance.

A narrower shear body and new stick design improve strength and agility. Dual pucks in the redesigned pivot system reduce structural component stress. The innovatively mounted regen tray moves independently of the shear body to extend component life. And our common head and lugs increase compatibility between attachments for mounting versatility.

When it's time for a new shear, it's time for an EVO.

Learn more at rmsequipment.com.



An **NPK** Company

Smart alignment features

PC220LC-12 and PC220LCi-12 excavators deliver comfort, control and automation, while the latter features even more advanced technology

Komatsu's new PC220LCi-12 excavator, with the latest intelligent machine control update (IMC 3.0), introduces two significant technological features designed to help operators work more efficiently: swing-to-line and travel-along-line. These features build on Komatsu's growing lineup of intelligent automation, offering refined machine movement that supports accuracy, consistency and reduced operator effort on trenching-focused jobs.

Swing-to-line is selectable by tapping a polyline and marking it as a checkable option. Once activated, the machine automatically restricts unnecessary overswing when returning to the trench after dumping, ensuring the upper structure stays aligned with the intended cut. Operators benefit from smoother, more predictable cycle movements and better trench-to-dump workflow rhythm.

Travel-along-line, also enabled by selecting a polyline as a checkable option, helps the excavator maintain a square position to the center of the trench line as it advances. By minimizing the need for constant micro-repositioning, this background function helps operators stay on the line, improve trench continuity and reduce time lost to realignment.

These new capabilities build on an already-advanced technology base of the companion model without IMC 3.0, the PC220LC-12. Even without the addition of intelligent machine control, the PC220LC-12 includes some powerful integrated baseline smart tools: 2D machine control, 2D boundary control and payload monitoring.

But for operations looking to level up on cutting-edge technology that helps good operators do a great job, the PC220LCi-12 adds the IMC 3.0 platform for advanced automation. Features such as auto grade assist, bucket angle hold, compaction control, minimum distance control, auto swing, advanced payload monitoring and industry-first integrated 3D boundary control help operators work more precisely and productively across the full jobsite. Auto swing and travel stop functionality is another notable

factory-installed feature — another industry first for excavators.

Added comfort and exceptional performance

Comfort and performance remain core strengths of both models. The redesigned cab provides 28% more space, 30% more legroom, significantly improved visibility, reduced noise and vibration, and a high-quality heated air-suspension seat. An 8-inch HD monitor gives operators easy access to machine data and customization settings.

A new electronically controlled hydraulic system paired with a high-output engine delivers tangible performance gains. Compared to the previous Komatsu PC210LC-11, operations can benefit from up to: 8% greater digging force, 7% more lift capacity, 20% lower fuel costs, and 18% higher workload productivity with a new P plus mode.

Komatsu also prioritized safety and operator assurance. Features such as rollover avoidance, KomVision 360-degree camera coverage, object detection, automatic deceleration controls and seat belt reminders promote zero harm. Maintenance is streamlined with ground-level service points and longer replacement intervals, helping reduce costs by up to 20%. 

**All percentage claims are based on a comparison to the previous PC210LC-11 model. Reductions in maintenance costs are due to longer replacement intervals for hydraulic oil and oil filters and longer cleaning intervals for the particulate filter.*



Komatsu's PC220LCi-12 intelligent machine control (IMC) 3.0 excavator now features swing-to-line and travel-along-line functions that help operators work more efficiently.

A NAME YOU KNOW.

A PRODUCT YOU TRUST.



Being the best in the game starts with a product you can trust. Our full lineup delivers the performance you need to get the job done. Whether you need heavy-duty, solids-handling trash pumps or high-head, high-volume dewatering pumps, our products are engineered to get you from job to job – fast.

GO WITH A NAME YOU KNOW. GO WITH GORMAN-RUPP.

**GORMAN-RUPP
PUMPS**

The Pump People®



rmsequipment.com

Call Road Machinery & Supplies Co. today! Your authorized Gorman-Rupp Pumps distributor.

East Moline, IL
(309) 755-7203

Cedar Rapids, IA
(319) 363-9655

Des Moines, IA
(515) 282-0404

Sioux City, IA
(712) 252-0538

Negaunee, MI
(906) 475-6488

Centerville, MN
(612) 378-9558

Duluth, MN
(218) 727-8611

Rochester, MN
(507) 701-0199

HQ: Savage, MN
(952) 895-9595

Virginia, MN
(218) 741-9011

Open House

RMS Rentals hosts its largest Open House, topping 300 attendees for the first time

RMS Rentals welcomed more than 300 customers, manufacturer representatives and employees to its annual Open House on Thursday, April 16. The record number of attendees enjoyed manufacturer booths and displays, food trucks, prize giveaways, and picture-perfect spring weather.

"We are so thankful for everyone who attended to make this a great event."

*- Justina Soller,
Sales & Rentals Manager,
RMS*

"We are so thankful for everyone who attended to make this a great event," said Sales & Rentals Manager Justina Soller. "This event has continued to grow each year, and we are proud that it is a 'must attend' on so many customers' calendars. There was a lot of opportunity for attendees to get some

valuable information from our manufacturers and spend some time in a more laid-back atmosphere with our staff."

At the Open House, 26 manufacturer representatives set up display booths for customers, and equipment from across all of RMS Rentals' offerings were on display.

"The commitment for this event from our manufacturers, employees and customers has been special," said TJ Burns, General Manager, Rentals. "To have this many people show up during what has basically been the first nice week of the construction season shows that there's real value to it. The whole RMS Rentals team — along with RMS Hydraulic Solutions, U.S. Shoring and all the other RMS departments who chipped in for the event — appreciate that, and we work together to make sure it remains a great event each year." 



Road Machinery & Supplies Co. hosted more than 300 customers, employees and manufacturer representatives at its RMS Rentals Open House in Savage, Minn. The event featured equipment demos, tours, lunch and prizes.

A clear picture of your projects

Komatsu's cloud-based 3D Smart Construction Dashboard helps contractors turn jobsite data into daily action

Komatsu's Smart Construction Dashboard is giving contractors a clear picture of their projects by merging 3D design files, aerial mapping and intelligent machine control data into a single, easy-to-use solution. Designed for daily use by operations teams, Smart Construction Dashboard offers near-real-time visibility into jobsite conditions, supporting efficient decision-making and accurate project control.

At its core, Smart Construction Dashboard helps contractors understand where they are today, so they can make informed decisions about where they want to be tomorrow. By combining multiple 3D data streams, users can confirm quantities, monitor progress, and reduce the guesswork that can surround earthwork and site development.

Features and benefits include:

- **Real-time, integrated 3D jobsite view**

The dashboard combines 3D design data, drone mapping and machine as-built information, allowing users to spin, rotate and manipulate a model of the entire site. No specialized hardware or software is required, and collaborators can log in from anywhere.

- **Fast and accurate quantity calculations**

Whether verifying a pre-bid topo map or evaluating daily production, the system is designed to make volumetric measurements simple. Users can outline a stockpile with a few clicks to quickly calculate volume, density/mass or assigned value. Cut/fill calculations are equally fast, with options to compare the initial survey versus the design, today versus the design or any day in between.

- **Color-coded cut/fill visualizations**

Smart Construction Dashboard automatically generates industry-standard color maps to highlight material movement. These grids can be downloaded, emailed or printed, helping teams communicate progress and provide documentation for reporting or change orders.

- **Timeline-based project progress tracking**

A playback feature lets teams review jobsite development through time, using whole-site views, cross-sections and measurement snapshots. With drone data layered in, progress becomes visually obvious and simple to confirm.

- **Enhanced documentation and accountability**

High-resolution aerial data captured throughout the project helps contractors document site conditions, support change order requests and maintain complete records for clients and stakeholders.

- **Advanced site management**

The 3D viewer, fed by drone and machine data, gives project managers a complete view of the jobsite. This helps teams identify issues early, coordinate effectively and maintain tight control over daily operations.

The platform is backed by Komatsu-trained Smart Construction and Technology Solution Experts who offer coaching before, during and after deployment. Support includes operator training and guidance to help project managers navigate digital transformation. 



Komatsu's Smart Construction Dashboard helps users confirm quantities, monitor progress, and reduce the guesswork that can surround earthwork and site development.



All you need, more than you expect.

Wacker Neuson is committed to providing outstanding products and services. That's why you'll find Wacker Neuson's complete line of equipment to be the best choice for all phases of your job.

Compaction - rammers, plates and rollers.

Concrete Technology - vibrators and screeds.

Worksite Technology - pumps, generators, light towers, and heaters.

Wacker Neuson equipment - helping contractors get the job done right.

www.wackerneuson.com



**WACKER
NEUSON**
all it takes!



rmsrentals.com

Savage, MN
(952) 895-7033

East Moline, IL
(309) 755-7203

Negaunee, MI
(906) 475-6488

Rochester, MN
(507) 701-0199

Cedar Rapids, IA
(319) 363-9655

Centerville, MN
(612) 378-9558

HQ: Savage, MN
(952) 895-9595

Des Moines, IA
(515) 282-0404

Duluth, MN
(218) 727-8611

Virginia, MN
(218) 741-9011

Sioux City, IA
(712) 252-0538



rmsequipment.com

Showstopping solutions

SENNEBOGEN highlights innovation and technology across multiple machines at CONEXPO-CON/AGG 2026

SENNEBOGEN used CONEXPO-CON/AGG 2026, North America's largest construction trade show, as a major platform to showcase new machines and technology focused on efficiency, stronger performance and enhanced operator comfort, including its 360 G, 830 R-HDD and 718 E models.

The SENNEBOGEN 360 G is a heavy-duty industrial telehandler engineered for demanding material handling, recycling and industrial loading applications. Built to combine the lifting versatility of a telehandler with the breakout force of a wheel loader, the 360 G delivers up to approximately 13,200 pounds of lifting capacity and a maximum lift height of nearly 28 feet.

Powered by a 165-horsepower diesel engine, the machine features powerful hydraulics, Z-kinematics loader technology and responsive controls for fast, efficient cycle times. Its elevating Multicab raises the operator to an eye level of nearly 14 feet and provides full 360-degree visibility for improved precision and jobsite safety when working around trucks, containers and stockpiles. The hydraulic quick-coupler system allows fast attachment changes for buckets, pallet forks and specialized tools, making the 360 G a versatile solution for recycling yards, sawmills, bulk material operations and industrial facilities.

Purpose-built demolition

The SENNEBOGEN 830 R-HDD is a purpose-built heavy-duty demolition and material handling machine engineered for demanding scrap, recycling and industrial applications. Built with reinforced construction and a rugged undercarriage, the 830 R-HDD delivers exceptional durability and stability in high-impact environments.

The machine combines powerful hydraulic performance with precise multifunction control for handling grapples, magnets, shears and other heavy attachments. The 830 R-HDD has the strength needed for continuous-duty operation, and its advanced hydraulic system delivers fast cycle times and responsive attachment control. The elevating operator cab improves visibility into trailers, shredders and processing areas, helping increase productivity and jobsite safety.

Powerful tree management

The SENNEBOGEN 718 E delivers powerful performance for utility, forestry and right-of-way applications where reach, visibility and safety are critical. Designed for demanding tree care operations, the 718 E features a telescopic boom with up to 43 feet of reach, allowing operators to safely handle trimming, removals and debris management from a greater distance. Its elevating Maxcab raises up to a height of 18 feet and tilts 30 degrees, providing exceptional visibility into the work zone for increased precision and operator confidence. Heavy-duty guarding and stable handling help maximize productivity while reducing crew exposure in hazardous tree removal applications.

Powered by a 160-horsepower diesel engine, the machine combines strong hydraulic performance with smooth multifunction operation for attachments such as grapple saws, shears and mulchers. Available in wheeled or crawler configurations, the 718 E offers excellent maneuverability in urban environments, along roadsides and near utility corridors. 



During CONEXPO-CON/AGG, SENNEBOGEN spotlights a variety of machines to fit multiple applications, including its 360 G, 830 R-HDD and 718 E models.

PURPOSE-BUILT FROM THE GROUND UP

What if **YOUR** material handler's purpose is a little different from the **OTHER** material handler's purpose?

When you want **purpose-built**, only SENNEBOGEN purpose-builds one machine at a time to meet your goals.

Think of the possibilities!

- Diesel and/or electric-drive
- 44,000 to 900,000 lbs.
- Rubber tired, tracked or stationary
- Custom boom & stick configurations



For your nearest RMS location, visit www.rmsequipment.com



See how SENNEBOGEN can purpose-build the right machine for you

www.sennebogen-na.com | +1-704-347-4910

SENNEBOGEN®

The next generation of productivity



The new WA485-11 and WA475-11 wheel loaders are built to help you move more, with significant performance improvements in fuel consumption, engine power, breakout and lifting force and climbing speed — not to mention advanced cabs and controls.

Discover more ► komatsu.com

KOMATSU

© 2025 Komatsu Ltd. or one of its subsidiaries. All rights reserved.



rmsequipment.com

East Moline, IL • (309) 755-7203
Cedar Rapids, IA • (319) 363-9655
Des Moines, IA • (515) 282-0404
Sioux City, IA • (712) 252-0538
Negaunee, MI • (906) 475-6488

Centerville, MN • (612) 378-9558
Duluth, MN • (218) 727-8611
Rochester, MN • (507) 701-0199
Savage, MN • (952) 895-9595
Virginia, MN • (218) 741-9011

Skills tested

Komatsu's national Advanced Technician Competition put customer uptime front and center as competitors performed inspections and identified issues

In an industry where equipment downtime can halt productivity and drive up costs, technicians play a critical role in keeping operations moving. That reality was on full display at Komatsu's national Advanced Technician Competition (ATC), where top distributor technicians from across North America competed in a rigorous, real-world test of skill.

Held at Komatsu's Cartersville Customer Center in Georgia, the event highlighted the expertise required to maintain and repair machinery. Ten technicians from Komatsu's dealer network took part. More than just a competition, the event underscored Komatsu's commitment to customer service and minimizing downtime, according to Griffin Reome, Director of Technical Workforce Development for Komatsu.

"This competition is an awesome way to showcase the faces behind the iron," said Reome. "Our customers can't live without our field techs, and ATC is one of the best opportunities to highlight their skillset and abilities to diagnose issues and identify fixes. In addition, they were tasked with doing a machine inspection, identifying issues and giving customers recommendations for addressing those."

Built on real-world challenges

ATC was designed to mirror the realities technicians face in the field. It involved three stations, each featuring different machines and problem scenarios, all requiring a methodical approach to troubleshooting and repair. Communication also played a central role in the evaluation process, reflecting its importance in the field.

Competitors were given an hour per station to diagnose and resolve issues, with a brief period to familiarize themselves with the equipment before being timed. Komatsu personnel "bugged" a PC220LCi-12 intelligent machine control (IMC) excavator and a D71PXi-24 IMC dozer for the diagnosis stations. An older WA320PZ wheel loader was used for the machine inspection.

Unlike traditional skills competitions, ATC evaluated more than just whether a technician could diagnose and fix a problem. Judges assessed each competitor on a range of criteria designed to reflect a full customer experience. Judges played the role of the customer who had called to have a technician assess the machines' issues and perform the inspection.



Watch the video

Continued . . .



▶ VIDEO

Komatsu's Advanced Technician Competition (ATC) includes three stations, each with a one-hour time limit, where competitors must identify equipment issues and find solutions to fix them.

“We had very detailed bugs in these machines that the technicians had to strategically, methodically troubleshoot, based on information from the customer, as well as their skills,” explained Andrew Earing, Director of Operator and Technical Training, Komatsu. “Communication was extremely important because it was the first line of contact with the customer, who provided background and information that the technician could use to diagnose and fix the issues.”

After the initial discussion with the customer, technicians were tasked with using their expertise, training, service manuals, tools, and other information to resolve the issue. During the inspection, they had to identify any potential issues that could affect the equipment’s performance, and provide recommendations for fixes.

Scoring included:

- Technical performance, for accurate diagnosis and repair
- Safety, confirming proper procedures were followed
- Professionalism, including demeanor and approach
- Documentation, such as correct part numbers and service records

Each winner of the Komatsu ATC received a selection of Komatsu-branded prizes and merchandise. In addition, the top two finishers earned an exclusive “Day in the Life” experience with the opportunity to see how a pit crew operates up close at the upcoming Miami Grand Prix, United States, made possible through Komatsu’s ongoing partnership with the Atlassian Williams F1 Team.

Reinforcing a commitment to uptime

At its core, the competition highlighted the direct connection between skilled technicians and customer uptime. Effective maintenance, especially when proactive, helps avoid costly breakdowns and keeps equipment operating efficiently. By simulating real-world service scenarios, ATC reinforced the importance of quick, accurate troubleshooting and clear communication under pressure. It also demonstrated how technicians served as a critical link between Komatsu and its customers, according to Reome.

The return of ATC came at a time when the industry faces an ongoing shortage of skilled labor. Dealers across North America are actively working to recruit and retain qualified technicians, making workforce development a top priority. By reviving the competition, Komatsu aimed to elevate the profession, recognize top talent, and inspire the next generation of technicians.

For participants, ATC was as much about recognition as it was competition. Simply earning a spot among the finalists reflected a high level of skill and dedication.

“ATC aligns with Komatsu’s broader efforts to grow the technician workforce through education partnerships, training programs and career development opportunities,” said Reome. “The number one thing we want them to know is that we’re not successful without them. We hope to continue ATC for a long time to come.” 

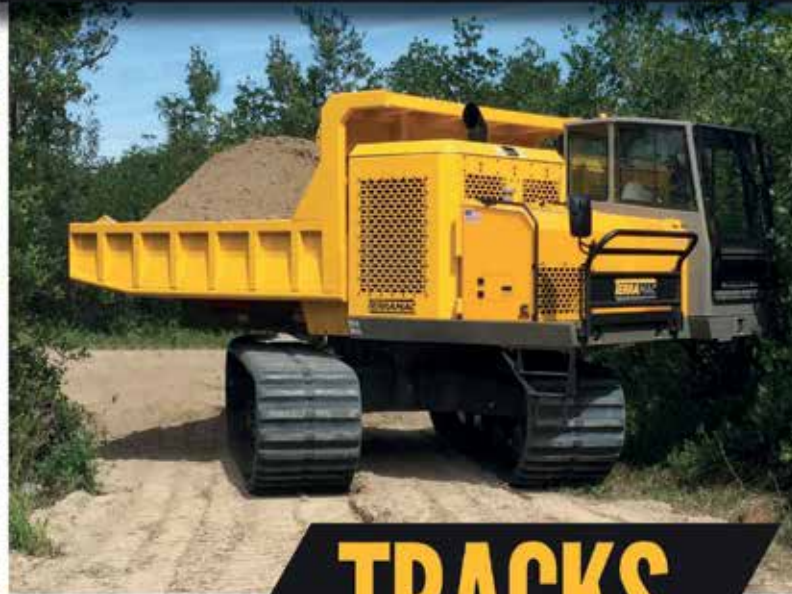


Competitors are judged on technical performance, safety, professionalism and documentation.

MASTER YOUR TERRAIN



TIRES



TRACKS

Wheeled Dumper Series

- High travel speeds (up to 21.7 mph)
- 3 styles (rear dumper, multi-view swivel dumper and swivel dumper)
- 180° bed rotation on 2 models
- 6-15 ton carrying capacities
- Customizable with a wide range of support equipment options for any construction application



Specs
& Videos

Rubber Track Carrier Series

- Low ground pressure (5.3-8.3 PSI)
- 3 styles, 8 models (rotating, standard, utility)
- 360° bed rotation on 2 models
- 6-14 ton carrying capacities
- Customizable with a wide range of support equipment options for any construction application



Specs
& Videos

HIGH DEMAND INVENTORY AVAILABLE



SALES, RENTALS & AFTERMARKET SUPPORT AVAILABLE THROUGH ROAD MACHINERY & SUPPLIES CO.

POWERFUL GRINDING, PRECISE RESULTS



Peterson 5710E

Astec offers the right tools for any job. With a full line of Peterson horizontal grinders, in both diesel and electric configurations, you can tackle any application efficiently and effectively. Our industry-leading equipment offers improved fracturing, accurate product sizing and increased throughput.

BUILT TO CONNECT

astecindustries.com



Sold and Supported by Road Machinery & Supplies Co.

Full-cycle forestry solutions

Komatsu broadens its forestry lineup with equipment and technology designed to support the full cycle of timber production

From harvesting and extraction to silviculture and planting, Komatsu's forestry equipment helps contractors fell, harvest, load and process timber.

"Komatsu manufactures a wide variety of forestry machines that are high-performing, high-quality and built for the toughest conditions," said Doug Morris, Vice President of Komatsu's North American forestry business. "Whether a customer is in cut-to-length applications or needs full-tree solutions, we offer a broad range of products and technology that perform well in each segment."

Komatsu's forestry lineup includes forwarders and wheeled harvesters for cut-to-length work, harvester heads for processing, swing machines for log loading and processing, TimberPro tracked machines for harvesting and felling, and Bracke products for silviculture and planting applications. That application-specific range gives contractors options that fit their production methods, terrain and timber conditions.

"We have continued to invest in forestry by expanding our product portfolio," Morris stated. "That gives customers a wider range of equipment options suited to the way they work and the conditions they face."

Operator simulator training

In addition to iron in the field, operator development remains a key part of the equation. The Komatsu wheeled harvester operator simulator allows operators to train in a controlled environment before working in the woods.

"The simulator significantly shortens the learning curve for an operator and helps get that person ready for a production environment," Morris explained. "They can refine their techniques and learn how the

machine responds before they ever step into an actual machine. At a time when the industry is really struggling to find operators with a lot of experience, simulators help people become productive much faster."

Full-cycle support

Today, forestry equipment is about more than production. Customer support, parts availability and operator comfort all play an important role in equipment decisions. Through decades of relationships with customers and distributors, Komatsu has shaped its equipment to meet customers' evolving needs.

"By listening to customer input and investing in products and technologies across the full forestry cycle, Komatsu is positioned to support customers well beyond production," Morris concluded. "That means giving them the equipment, service and support they need to operate efficiently and plan for the long term." 



An operator uses a Komatsu 931XC harvester to cut timber to length for a logging operation.



United. Inspired.

The whole range

For everything a driller needs, rely on Road Machinery & Supplies Co. and Epiroc.

Rigs | Hammers | Service | Parts

East Moline, IL • (309) 755-7203
Cedar Rapids, IA • (319) 363-9655
Des Moines, IA • (515) 282-0404
Sioux City, IA • (712) 252-0538
Negaunee, MI • (906) 475-6488

Centerville, MN • (612) 378-9558
Duluth, MN • (218) 727-8611
Rochester, MN • (507) 701-0199
Savage, MN • (952) 895-9595
Virginia, MN • (218) 741-9011



Stolee promoted to Sales Manager for Iowa and Illinois

Bryan Stolee will be the Sales Manager overseeing Road Machinery & Supplies Co.'s Iowa and Illinois branches. In this role, he will lead the Territory Managers and sales efforts throughout the region.

Stolee brings more than 30 years of territory sales experience to this position, the last decade of it with RMS. Since joining the company in April 2016 as a Territory Manager in East Moline, Ill., he has sold and supported the full construction equipment line: dozers, excavators, wheel loaders, crushers, screen plants, cement equipment and asphalt paving equipment.

"He has done it with contractors, quarries, municipalities and material handling operations across the region," said Dan Olson, Vice President, CE Sales, RMS. "He has been recognized with the Road Machinery & Supplies Co. President's Award and for both Top Market Share and Top Revenue Generation, and he has consistently expanded market presence through consultative, solution-based selling rather than price. Bryan has the market knowledge, customer relationships and credibility with our team to lead this territory well." 



*Bryan Stolee,
Sales Manager for
Iowa and Illinois,
RMS*

Forcier named Sales Manager for Central and Southern Minnesota

Jake Forcier has been promoted to Sales Manager for Road Machinery & Supplies Co.'s central and southern Minnesota operations. In this role, Forcier will lead the Territory Managers and drive sales performance across this market.

Forcier brings a decade of construction equipment dealership experience to this role, built entirely on the distribution side of the industry. He joined RMS in June 2025 as a Territory Manager working out of the Byron, Minn., branch, responsible for the sales and rental of every line of construction equipment RMS represents, including Komatsu.

"In the time Jake has been here, he has built his territory on trust, product knowledge and industry expertise, while managing his own time and pulling in the internal teams needed to get customers taken care of," said Dan Olson, Vice President, CE Sales, RMS.

Before RMS, Forcier spent eight years with Ziegler CAT in Rochester, Minn. He started as an Inside Sales Representative in 2015, running the full inside sales process from lead qualification through demos, quotes and negotiation, and he was promoted to Territory Manager in 2017. 



*Jake Forcier,
Sales Manager for
Central and Southern
Minnesota,
RMS*

RMS expands Masaba coverage throughout Iowa

Road Machinery & Supplies Co. has been named the official Masaba dealer in Iowa, expanding its coverage from Minnesota to the entire RMS footprint. Customers in Iowa will now have access to sales and support of the entire Masaba conveyor and material handling lines through the RMS branches in Cedar Rapids, Des Moines, Sioux City and East Moline, Ill.

For more than 60 years, Masaba has manufactured innovative aggregate, mining and construction equipment that has earned a reputation as a leader in each industry. Masaba offers products for conveying and material handling, portable and stationary plant chassis, and custom-engineered solutions.



The addition of the Masaba line boosts the aggregate offerings for RMS, providing customers with more quality and industry-specific equipment options along with the trusted service and support offered by RMS. 

*Road Machinery &
Supplies Co. has
been named the
official Masaba
dealer in Iowa.*

RMS rebrands RMS Component Rebuild Center



As part of Road Machinery & Supplies Co.'s continued alignment across the RMS Family of Companies, the facility located at 1400 Chestnut St. W, Virginia, MN, 55792, is being reintroduced as the **RMS Component Rebuild Center**.

This location has long supported RMS' mining operations and has historically been referred to as Langer or Langer Equipment Company. To create greater clarity and consistency across RMS' organization and with its customers, this facility will now operate under one unified name: RMS Component Rebuild Center.

The new logo featured in the header image will represent the business moving forward.

Overview of services

The RMS Component Rebuild Center supports mining customers through:

- Component exchange and rebuild programs
- Major component overhauls and repairs
- Preventive and predictive maintenance
- Planned maintenance and emergency service support
- Expertise in Komatsu haul truck components (100- to 400-ton ultra-class electric-drive units)

These capabilities help extend equipment life, improve uptime and reduce the total cost of ownership for customers.

Facility signage, marketing integration and an online presence are currently in progress, with more updates to come. 

Dan Olson promoted to Vice President of Construction Equipment



*Dan Olson,
Vice President of
Construction Equipment,
RMS*

Road Machinery & Supplies Co. has announced that Dan Olson has been promoted to the position of Vice President of Construction Equipment Sales. Olson was previously the Sales Manager, Savage, and he replaces the position held by Ben Schmidlein, who served as Vice President of Sales. Olson's slight but meaningful title change for this role underscores RMS' commitment to driving greater focus on all of its construction

equipment business. In this new capacity, he will report directly to President Russell Sheaffer.

Olson has spent his entire career in sales, first as a sales representative and later growing into various sales leadership roles, including two at RMS.

"Since joining the company Dan has demonstrated a strong understanding of our market and has exemplified outstanding leadership and customer relationship skills," said Sheaffer. 

Dave Hosch promoted to Vice President of Aggregate



*Dave Hosch,
Vice President of
Aggregate,
RMS*

Road Machinery & Supplies Co. announced that Dave Hosch has been promoted from General Manager of Aggregate to Vice President of Aggregate. In this role, Hosch will continue to be responsible for sales, rentals and technical support of RMS' crushing, screening and environmental product lines, such as Astec, Masaba, Epiroc, CDE, Sandvik, Ecoverse, Doppstadt and more throughout Iowa, Minnesota, and portions of Nebraska and South Dakota.

"Since assuming the responsibility for managing the merged Ruffridge Johnson and RMS aggregate sales teams last fall, Dave has proven to be a very capable leader of the much larger organization. Elevating him to the level of vice president underscores our confidence in his leadership," said President Russell Sheaffer.

Hosch will continue to lead the team of Aggregate Sales Specialists and Aggregate Support Specialists, as well as Pit and Quarry Supplies. 

CALL SCOTT AT 952-687-4800

WWW.RMSEQUIPMENT.COM



KOMATSU

Savage, MN | Duluth, MN | Virginia, MN | Rochester, MN | Des Moines, IA
Cedar Rapids, IA | Sioux City, IA | East Moline, IL | Negaunee, MI
Centerville, MN

cm81nx



2021 BOMAG BW213PDH-5 Stk# 070127, 494 Hrs., ROPS Enclosed, S/N 101586871037 **\$125,000**

cl39ue



2019 ASTEC RANGER J20 Stk# 049957, 619 Hrs., S/N 194691 **\$299,000**

ci11qw



2022 BOMAG BW213PDH-5 Stk# 070065, 350 Hrs., S/N 101586871037 **\$105,000**

cm67so



2024 CASE CX260E Stk# 072831, 558 Hrs., S/N DAC260K8NPS8M1212, Like new unit. **\$229,500**

cl91ny



2022 JCI 7203-38LP Stk# 059908, S/N S235795, Call for pricing **\$153,000**

bs32ei



2017 KOMATSU PC138US LC-11 Stk# 062365, 4,077 Hrs, sn 50877, Blade, Aux Hyd, Coupler, Bucket **\$99,500**

cl65sl



2024 BOMAG BW120SL-5 Stk# 067883, 3 Hrs., 25 HP, ROPS Open, S/N 961880931237, **\$49,500**

cm17ed



2021 KPI-JCI K400PM Stk# 056117, 519 Hrs., S/N P212127 **\$836,000**

ck28ys



2023 KOMATSU D61EX-24 Stk# 063417, 24 Hrs., 24" Pads, 128" 6 way Blade, Multi Shank Ripper **\$330,000**

bv89uf



2019 KOMATSU PC210 LCi-11 Stk# 064423, 3,947 Hrs, sn 502027, 18" HD boom assembly, 97" HD Arm .. **\$179,500**

cn06gy



2025 BOMAG BW177D-5 Stk# 072895, 56 Hrs., ROPS Enclosed, S/N 101580571042 **\$125,000**

cj04mh



2023 EVOQUIP FALCON 1230 Stk# 067452, 166 Hrs., 110 HP Cat, 14'Hopper, 3 deck, Fold & GO **\$295,000**

cm93yr



2017 JLG 600S Stk# 072607, 4,125 Hrs., 4WD, S/N 0300218773 .. **\$24,500**

cm81nw



2019 DEERE 135G Stk# 071591, 2,100 Hrs., S/N 1FF135GXVJF501210 **\$114,500**

cm30le



2021 DEERE 700L LGP Stk# 072882, S/N 1T0700LXEMF407495 .. **\$155,000**

cm04em



2023 SKY TRAK 12054 Stk# 061022, 287 Hrs., 110 HP, 4WD, 12,000 lb Capacity **\$180,000**

cl65qs



2024 MASABA 3 BIN Stk# 067474, S/N 2024179, **\$235,437**

cn55hd



2020 LEEBOY 8520 Stk# 068686, 3,927 Hrs., S/N 248691, Good running paver. Sonics. **\$65,000**

cm44er



2024 KOMATSU PC210 LC-11 Stk# 071651, 382 Hrs., S/N KMTP-C257HRTC82721 **\$225,000**

ck39fd



2023 KOMATSU PC290 LC-11 Stk# 071376, 1,372 Hrs, hyd coupler Hyd Thumb Bucket **\$265,000**

cl91oa



2025 JLG ES4046 Stk# 069187, 1 Hrs., S/N M200105797 ... **\$37,900**

cd93bn



2019 CAT 950M Stk# 068290, 5,113 Hrs., 5.25 yard Bucket, Coupler 3rd spool **\$154,500**

KOMATSU

Your trusted partner



In the heavy equipment industry, you need a partner that you can trust to meet all your equipment needs. That's why RMS supplies the equipment, support, and technology solutions that enable our customers to build infrastructure and industry in the communities we serve.

Call or stop by one of our branch locations today to see how we can help with your next job!

Our Branch Locations

Savage, MN (HQ)
952-895-9595

Centerville, MN
612-378-9558

Duluth, MN
218-727-8611

Rochester, MN
507-701-0199

Virginia, MN
218-741-9011

Negaunee, MI
906-475-6488

Cedar Rapids, IA
319-363-9655

Des Moines, IA
515-282-0404

East Moline, IL
309-755-7203

Sioux City, IA
712-252-0538

Call or stop in today.



Visit our website at
rmsequipment.com
or call one of our
offices near you.